

Engagement factors for household waste sorting in Ecuador: Improving perceived convenience and environmental attitudes enhances waste sorting capacity

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2 **convenience and environmental attitudes enhances waste sorting capacity**

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34 **convenience and environmental attitudes enhances waste sorting capacity**

35

36 **Abstract**

37 This study contributes to developing a set of engagement factors to address waste mishandling
38 and enhances waste sorting intention in households. Prior studies do not specify a set of factors
39 to mobilize and empower households toward better waste sorting engagement. In addition, in
40 Ecuador, waste separation rates are low, and household waste sorting reduces the separation
41 efforts at collection facilities to increase the recycling efficiency for sustainable plastic waste
42 management strategies. This study adopted the theory of planned behavior to understand
43 waste sorting engagement factors, and the factors are described in qualitative information and
44 linguistic preferences. Hence, this study applied the fuzzy Delphi method to screen out the less
45 important attributes and fuzzy decision-making trial and evaluation laboratory to visualize the
46 interrelationships among attributes. This study finds that waste sorting capacity is driven by
47 environmental attitudes, perceived convenience, social norms and economic drivers. The
48 results also indicated that households' environmental attitudes, perceived convenience and
49 economic drivers are causal factors that drive waste sorting engagement. For practitioners,
50 separation knowledge, willingness to participate, pro-environmental decisions, and social
51 responsibility arrangements are the driving criteria for improving waste sorting engagement
52 and reducing and eliminating pollution. Theoretical and practical implications are discussed.

53

54 **Keywords:** waste sorting engagement; theory of planned behavior; fuzzy Delphi method; fuzzy
55 decision-making trial and evaluation laboratory

56

Engagement factors for household waste sorting in Ecuador: Improving perceived convenience and environmental attitudes enhances waste sorting capacity

1. Introduction

In Ecuador, waste generation in urban areas accounts for 70% of total national waste production, and 84.7% of the waste is a mixture of materials that requires considerable effort to classify and that mostly goes directly to landfills (INEC, 2020). Household solid waste accounts for a significant proportion of urban solid waste, and the amount is growing every year (Wang et al., 2018; INEC, 2020). In sustainable plastic waste management strategies, household waste separation is central; it reduces separation efforts at collection facilities and increases recycling efficiency (Meng et al., 2018; Knickmeyer, 2020). However, recycling efficiency is affected by waste sorting behaviors (Meng et al., 2018; Araee et al., 2020; Pendersen and Manhice, 2020). For instance, 34.4% of households throw away plastic bags and bottles in Ecuador's coastal region, causing the deaths of seabirds and marine creatures and influencing human well-being (Moreira et al., 2021). Waste sorting at the household level is recommended to reduce the stress related to municipal waste management. However, engagement factors for household waste sorting in Ecuador have not been clarified. Waste separation rates are low, and additional efforts are required in collection facilities to separate waste and recyclable material (Meng et al., 2018; Knickmeyer, 2020). Meng et al. (2019) noted that waste management ineffectiveness is caused by residents' weak engagement in identifying and classifying waste into compost, glass, paper, metal, and plastic. Developing waste sorting engagement (WSE) enables sustainable resource recovery, reduces landfill space, and increases recycling rates (Fan et al., 2019; Wang et al., 2020). This study aims to develop a WSE model to clarify the attributes and improve Ecuador's waste management ineffectiveness.

Increasing WSE provides a sustainable strategy to reduce waste and reuse and recycle materials (3 Rs) (Li et al., 2017; Wang et al., 2018; Tseng et al., 2021). Proper household waste classification reduces municipal waste and environmental pollution by 30%-40% (Zhang et al., 2018; Wang et al., 2020). Prior studies have focused on identifying and describing the attributes affecting WSE (Varotto and Spagnolli, 2017; Chen and Gao, 2020). Nevertheless, Schanes et al. (2018) argued that even if households have a high intention to improve their waste sorting, this intention often does not translate into action due to economic and knowledge attributes influencing WSE. The gap between intentions and actual waste sorting should consider cognitive and contextual attributes. Meng et al. (2019) indicated a lack of research on the economic and knowledge attributes influencing a person's WSE. Limited progress in waste sorting has been made, and knowledge gaps still exist, particularly concerning understanding the engagement factors that bridge intentions and actual waste sorting behavior (Gholizadeh and Tajdin 2019). In addition, Chen and Gao (2020) argued that inappropriate sorting in recycling facilities or sorting performed by informal collection channels damages the environment. This study uses WSE to address the gap between intentions and actual waste sorting behavior.

Improving WSE requires a deeper understanding of behavioral components: environmental attitudes, social norms, and perceived convenience (Passafaro and Livi, 2017; Li et al., 2019; Pei, 2019). Households intend to engage in waste separation when they evaluate it positively, experience social pressure to perform it, and believe that they have the means and

101 opportunities to do so (Xu et al., 2018; Li et al., 2019; Knickmeyer, 2020). Attitudes, perceived
102 control, and subjective norms are listed in the theory of planned behavior (TPB) (Wang et al.
103 2018, Zhang et al., 2019). The TPB considers the relationships between personal, social
104 influence, and control issues to explain intentions (Ajzen, 1991; Wang et al., 2020). Previous
105 studies have used TPB attributes to analyze WSEs based on residents' environmental attitudes,
106 community behavior, collection channels, and government policies (Xu et al., 2017; Fan et al.,
107 2019; Liu et al., 2019; Wang et al., 2020a). However, the TPB has limitations, particularly
108 regarding the correlation between intentions and actual waste sorting behavior (Zhang et al.,
109 2016; Razali et al., 2020). While the TPB considers social norms, it does not consider the
110 economic factors that may influence a person to engage in waste sorting (Xu et al., 2018; Sujata
111 et al., 2019; Shan et al., 2020). Sociodemographic conditions play a role in the intervention of
112 economic drivers, particularly in low- and middle-income households. Moreover, due to
113 different polymer compositions, the plastic in household waste is heterogeneous and
114 contaminated by the products it contains (Ragaert et al., 2017; Eriksen et al., 2019). WSE
115 requires knowledge about the materials and their pollutants to enhance waste sorting capacity.
116 A study considering the TPB and additional attributes is required to reveal household WSE and
117 to address the gap between intentions and actual waste sorting behavior. Hence, this study
118 argues that environmental attitudes, perceived convenience, social norms, economic drivers,
119 and waste sorting capacity define WSE. This study integrates the TPB, economic factors, and
120 waste sorting capacity into a hierarchical framework to determine each factor's importance and
121 increase the waste sorting of households through WSE indicators.

122 WSE involves qualitative attributes and uncertainties because of experts' linguistic
123 preferences for the attributes. The uncertainties are challenging to capture effectively with
124 formal models and methods, making it difficult to gain insights into WSE (Tseng et al., 2019;
125 Negash et al., 2021). The combination of fuzzy set theory with the Delphi method and fuzzy
126 decision-making trial and evaluation laboratory (FDEMATEL) transforms linguistic preferences
127 into triangular fuzzy numbers (TFNs), normalizes subjective responses, and reduces bias and
128 uncertainty (Tsai et al., 2020). The attributes should be integrated into a hierarchical model to
129 elucidate their complex interrelationships, enrich the engagement model, and improve waste
130 sorting capacity. However, fewer studies address WSE based on the interrelationships of its
131 attributes, and prior studies have neglected linguistic fuzziness (Zhang et al., 2016; Zhang et al.,
132 2019). In this context, the fuzzy Delphi method (FDM) validates and filters important household
133 WSE criteria based on linguistic preferences, and the FDEMATEL visualizes the complex
134 interrelationship among them (Tseng et al., 2018; Negash et al., 2021). This study combines
135 fuzzy set theory with the Delphi method and FDEMATEL to determine the most relevant
136 attributes and their interactions that affect WSE. These proposed methods allow the inclusion
137 of expert opinions, offer a list of valid criteria and determine the relationships of the attributes
138 of WSE. The objectives of this study are as follows:

- 139 • To validate a set of WSE attributes based on qualitative information
- 140 • To develop a causal model under uncertainties
- 141 • To determine WSE criteria to increase residents' WSE in the Ecuadoran context

142 This study contributes to addressing the gap between intentions and actual waste
143 sorting behavior by (1) providing a set of WSE attributes in a hierarchical structure, including
144 environmental attitudes, perceived convenience, social norms and interactions, economic

145 drivers, and waste sorting capacity, (2) presenting the causal relationships among the attributes,
146 and (3) identifying mail criteria for managerial applications in public campaigns and education
147 systems. Thus, decision-makers can refer to this study to increase the WSE of low- and middle-
148 income households in Ecuador.

149 This paper is organized as follows. Section 2 presents a literature review. Section 3
150 discusses the proposed method. Section 4 shows the results. The managerial and theoretical
151 implications are discussed in Section 5. Finally, Section 6 presents the conclusion, limitations
152 and future studies.

153

154 **2. Literature Review**

155 This section discusses the literature on WSE. In addition, the proposed method and
156 measured attributes are presented.

157

158 **2.1 Waste sorting engagement**

159 Household waste sorting requires a set of skills, including identifying potential waste
160 material (plastic, paper, clothes, and organic waste), followed by correctly identifying the
161 container for each category and performing proper waste treatment (Passafaro and Livi, 2017;
162 Shan et al., 2020). Leeabai et al. (2019) argued that municipalities have attempted to
163 implement waste sorting at the source without success due to low engagement. Chen and Gao
164 (2020) highlighted that waste management's success depends on residents' engagement in
165 classification activities. However, Zhang et al. (2019) found that improper classification hinders
166 the efficiency and benefits of the waste management process. Governments aiming to mitigate
167 these problems have implemented environmental policies to increase waste separation
168 collection without much success (Li et al., 2017; Wang et al., 2018). Compared to less dense
169 areas, urban areas with large quantities of solid waste significantly underperform (Wang et al.,
170 2018; Knickmeyer, 2020). Efficient waste management systems depend on residents'
171 performance in waste sorting activities.

172 Increasing WSE reduces the negative environmental impacts related to improper waste
173 disposition, landfills, and unrecovered materials. Despite the benefits and importance of WSE, it
174 has had limited success in alleviating pollution, with low recycling rates (Fan et al., 2019; Shan
175 et al., 2020; Tseng et al., 2021). Meng et al. (2019) noted that waste management
176 ineffectiveness is caused by residents' weak engagement in identifying and classifying waste
177 into compost, glass, paper, metal, and plastic. Prior studies have focused on the psychological
178 perspective and individual perceptions to understand WSE (Passafaro and Livi, 2017; Xu et al.,
179 2017; Fan et al., 2019). Many studies have examined sociodemographic and economic
180 attributes corresponding to environmental behaviors such as waste sorting (Wang et al., 2018;
181 Xu et al., 2018; Pei, 2019). External attributes such as location convenience, facility accessibility,
182 and public education influence WSE (Leeabai et al., 2019; Liu et al., 2019). Plastic recycling
183 efficiency is affected by WSE and waste separation quality; an exogenous material may damage
184 machines and pollute newly recycled material (Meng et al., 2018; Pendersen and Manhice,
185 2020). Increasing household WSE mitigates the effect of growing plastic and urban waste
186 production. Hence, stakeholders aiming to achieve better recycling efficiency and material
187 recovery must understand the engagement factors that affect waste separation in households.

188

189 **2.2 Waste sorting engagement factors**

190 WSE is personal and related to environmental attitudes, including a willingness to sort,
191 ecological concerns, perceived moral obligation, and sustainability attitude (Liu et al., 2019;
192 Zhang et al., 2019; Shan et al., 2020). Social norms reflect that individuals are likely to be
193 involved in waste separation activity if the surrounding people are involved (Fan et al. 2019;
194 Sujata et al., 2019; Knickmeyer, 2020). Control indicates that an intention to participate in
195 waste separation is contingent on the individual's perception over the convenience of the
196 factors that facilitate or interfere with WSEs (Lee et al., 2017; Fan et al., 2019; Shan et al. 2020).
197 The TPB determines an individual's intention as a function of attitudes, social norms, and
198 perceived behavioral control (Ajzen, 1991; Z. Wang et al., 2020). Despite its importance, the
199 TPB lacks the economic and knowledge factors that may influence WSE (Sujata et al., 2019;
200 Shan et al., 2020; Wang et al., 2020). Additional factors can be integrated into the TPB for its
201 improvement. Prior studies have complemented the TPB with new factors (Xu et al., 2017;
202 Sujata et al., 2019; Shan et al., 2020). Other theories that explain WSE include the theory of
203 engagement with enthusiasm, social interaction, active participation and residents' willingness
204 to sort waste (Liu et al., 2019; Meng et al., 2019; Wang et al., 2020a). This study extends this
205 research by including economic drivers and waste sorting capacity to understand and improve
206 residents' WSE. Hence, five factors, i.e., environmental attitudes, perceived convenience, social
207 norms and interactions, economic drivers, and waste sorting capacity, are integrated to explain
208 the gap between intentions and behavior.

209 Environmental attitudes represent residents' position toward waste sorting and
210 recycling (Meng et al., 2019). This study defines environmental attitudes as the psychological
211 and moral position toward waste sorting activities. Previous studies have correlated
212 environmental attitudes and WSE. Zhang et al. (2019) noted the positive correlation between
213 personal attitudes and behavioral intentions, which is positively associated with WSE. Attitudes
214 guarantee individuals' long-term sustainability intentions and make it easier for community
215 members to achieve WSE goals. Sujata et al. (2019) found that attitudes and self-efficacy are
216 better predictors of recycling behavior through their direct effect on recycling intentions. In
217 addition, Liu et al. (2019) reported residents' attitudes toward waste sorting, conscientious
218 personality, and willingness to classify household waste. Thus, attitudes are a prerequisite for
219 achieving better recycling efficiency and material recovery, making environmental attitudes an
220 important factor affecting WSE. Shan et al. (2020) found a positive correlation between attitude
221 recycling efficiency, material recovery, and better WSE. However, the effect of attitudes toward
222 WSEs is expected to vary from one household to another and among communities. Indeed,
223 Knickmeyer (2020) remarked that social behaviors could vary between urban areas and be
224 affected by local factors, including economic and knowledge attributes. Environmental
225 attitudes affect WSE through behavioral intentions.

226 Perceived convenience involves individual perceptions of external factors and their
227 effect on performing waste sorting activities (Xu et al., 2017). Varotto and Spagnoli (2017)
228 explained that in waste separation activities, convenience is achieved by appearance and
229 proximity and that it is necessary to achieve a recycling culture. Perceived convenience
230 provides the basis for WSE. Sujata et al. (2019) noted that increased consumption and a change
231 in lifestyle create uncertainty and make it inconvenient to engage in waste sorting activities.
232 Nevertheless, the lack of convenient recycling facilities discourages residents from WSE. For

233 instance, Knickmeyer (2020) noted that the continuous changes in the specifications of
234 materials and the incompatible systems adopted by communities in different areas make waste
235 sorting a complex and inconvenient task for residents, thus hindering WSE. Previous studies
236 have shown that contextual factors, including infrastructural convenience, affect WSE (Lee et al.,
237 2017; Fan et al., 2019). Increasing convenience is a factor in improving social norms and
238 perceptions of control, which, in turn, lead to WSE. Shan et al. (2020) noted that convenience
239 affects perceived effort, which is a factor in the risk, attitudes, norms, and self-regulation
240 approach. Hence, perceived convenience is a factor that influences WSE and involves personal
241 opinions concerning resources and the ease or difficulty of performing an action.

242 Social norms reflect the social pressure that influences a particular behavior, expressing
243 the approval or disapproval of others and linking pride or shame to WSE (Lindbeck, 1997; Meng
244 et al., 2019). The influence of social norms on WSE is evident when residents see other
245 individuals participating in waste separation and recycling activities. Passafaro and Livi (2017)
246 reported that social norms correlate with perceived recycling skills, basic sorting skills, and
247 attitudes and significantly affect household practice. However, the literature on the effect of
248 social norms on WSE is limited, and previous studies differ regarding their findings of the
249 impact of a social norm on the intention to perform waste sorting. For instance, Sujata et al.
250 (2019) determined that social norms predict waste sorting behavior; however, they observed
251 that social norms are weak predictors compared to factors related to attitudes and self-efficacy.
252 Fan et al. (2019) determined that social norms significantly affect waste sorting intentions,
253 affecting WSE. Knickmeyer (2020) noted that social norms are critical for recycling behavior and
254 culture and are enhanced by adequate waste classification infrastructure. In addition, social
255 norms are psychological factors, and their influence depends on personality traits, which make
256 some individuals more likely to be influenced by them than others (Varotto and Spagnolli, 2017;
257 Chen and Gao, 2020). Thus, the impact of social norms on household waste sorting capacity
258 requires further investigation.

259 Previous studies have proven the effect of economic incentives on pro-environmental
260 behavior (Yuan et al., 2016; Xu et al., 2018; Pei et al., 2019). Households' WSE reduces the time
261 and money spent by waste management facilities to verify the correct waste type and reclassify
262 landfill material. Low-quality waste separation and mixed waste require an extra recycling
263 process, increasing costs (Leeabai et al., 2019). Economic incentives are necessary for WSE.
264 Economic schemes such as pay-as-you-throw have been implemented to reduce the waste
265 collected by municipal systems and to enforce WSE (Grazhdani, 2016; Schanes et al., 2018).
266 Economic factors are effective in encouraging household waste separation and enhance WSE.
267 Fan et al. (2019) demonstrated that economic incentives such as perceived costs and benefits
268 influence waste sorting intentions, suggesting the implementation of waste charges, taxes, or
269 penalties to induce WSE. Chen and Gao (2020) mentioned that economic profits influence
270 residents to be involved in waste separation activities, which is critical for WSE. However, the
271 lack of economic incentives leads to low recycling rates in urban areas. Indeed, Xu et al. (2018)
272 noted that most waste separation activities are voluntary and have low efficiency without a
273 reward. WSE failed due to the lack of economic incentives. In sum, economic punishments and
274 rewards are public policies for regulating WSE.

275 Residents with knowledge about pollution, environmental issues, and possible solutions
276 and actions to mitigate problems related to waste are more likely to engage in waste sorting

277 activities and accept formal collectors (Li et al., 2017; Wang et al., 2020a). Knowledge about
278 waste classification and awareness of consequences boosts the willingness to participate in
279 waste sorting activities and contributes to strategies designed to enhance WSE. Schanes et al.
280 (2018) noted that the lack of knowledge about the environmental and social consequences of
281 waste explains the ignorance about the impact of wasteful behavior. Meng et al. (2019) found
282 that publicity and education that provide knowledge about recycling and waste classification
283 enhance waste sorting capacity. Zhang et al. (2019) found that awareness of consequences
284 determines personal attitudes, correlates with ascribed responsibility, and indirectly affects
285 waste sorting intentions. Fan et al. (2020) acknowledged the effect of residents' perception of
286 adverse consequences on WSE. Waste sorting capacity is among the determinants of residents'
287 commitment, which influences WSE. Wang et al. (2020) reported that residents showing a
288 waste sorting capacity adopted green behavior such as recycling and chose appropriate
289 recyclers with qualified disassembly. However, Pedersen and Manhice (2020) found that over
290 30% of their participants showed mistrust in the waste management system. Therefore, waste
291 sorting capacity contributes to WSE, and explaining its relationship with other factors is
292 necessary to fully understand its effects on households.

293

294 **2.2 Proposed method**

295 Prior studies have used various methods to understand WSE, such as observations,
296 interviews, evolutionary game models, and structural equation modeling (Pedersen and
297 Manhice, 2020; Wang et al., 2020). Passafaro and Livi (2017) used a structural equation
298 model to determine the relationship between motivational, behavioral and dispositional factors
299 and perceived and actual recycling skills. Using structural equation modeling, Fan et al. (2019)
300 reported that environmental motivations and habitual attributes influence WSE. Pei (2019)
301 applied partial least squares structural equation modeling to test community and neighborhood
302 attachment effects on waste recycling intentions. Chen and Gao (2020) used a multiagent-
303 based simulation to simulate residents' decision-making behavior during the waste sorting
304 process and determined the effect of utility parameters on waste separation.

305 This study combines fuzzy set theory with the Delphi method and FDEMATEL to
306 determine the most relevant attributes and their interactions that affect WSE. Fuzzy set theory
307 has been applied to transform respondents' linguistic preferences into quantitative values,
308 considering the variability in the responses and the uncertainty among preferences (Chen et al.,
309 2019; Feng and Ma, 2020). Fuzzy set theory is merged with the Delphi method to obtain a set of
310 weighted criteria through expert evaluation (Gholizadeh and Tajdin, 2019; Negash et al., 2021).
311 Bui et al. (2020) used the FDM to identify sustainable solid waste management barriers,
312 considering the ambiguity in linguistic preferences and the challenging interpretability of
313 respondents' perceptions. Tsai et al. (2020) employed the FDM to exclude invalid criteria for
314 integrated solid waste management. Negash et al. (2021) reported that using the FDM reduces
315 respondents' uncertainty and increases reliability and validity, filtering criteria for subsequent
316 use. The FDM aids in filtering the most reliable and valuable criteria for WSE, achieving
317 agreement among respondents' perceptions, and reducing uncertainty and ambiguity in
318 linguistic responses.

319 FDEMATEL explains the causal effects and interrelationships of attributes. Tseng et al.
320 (2019) used FDEMATEL to visualize the effect and causal groups among a set of criteria and

321 factors based on graph theory. Feng and Ma (2020) used FDEMATEL to create a causal diagram
322 to determine the relationships of the factors assessed by expert responses based on linguistic
323 descriptions. Chen et al. (2019) mentioned that applying FDEMATEL helps address vagueness in
324 the responses of decision-makers and reduces the complexity of decision analysis. Tsai et al.
325 (2020) applied FDEMATEL to investigate the interrelationships among criteria and factors,
326 considering experts' linguistic preferences for sustainable solid waste management. FDEMATEL
327 employs fuzzy set theory to convert judgments into crisp values; afterward, it analyzes the
328 relationships among factors based on the previous responses. FDEMATEL identifies the
329 important and driving attributes among a set of linguistic preferences, fuzzy set theory
330 normalizes the expert responses, and FDEMATEL draws a map based on driving power and
331 dependence (Tseng et al., 2018; Bui et al., 2020). This study uses FDEMATEL to determine the
332 relationships among factors and to identify the most important drivers in the set of criteria
333 analyzed.

334

335 **2.3 Proposed measures**

336 This study performed a content analysis on five different factors of WSEs: environmental
337 attitudes, perceived convenience, social norms and interactions, economic drivers, and waste
338 sorting capacity. As shown in Appendix 1, the initial set includes 51 criteria that were proposed
339 from the literature analysis. This section discusses the 23 criteria validated after FDM analysis.

340 The environmental attitudes factor considers residents' psychological and moral
341 perception of waste sorting. It includes the sorting willingness (C1) to participate in waste
342 sorting activities (Liu et al., 2019; Wang et al., 2020a). Pro-environmental attitude (C2) affects
343 decision-making to protect the environment (Chen and Gao, 2020; Shan et al., 2020). Social
344 responsibility (C3) considers waste separation to be a civic duty and a moral obligation (Liu et
345 al., 2019; Meng et al., 2019). Hence, environmental attitudes must be considered to evaluate
346 WSE. Perceived convenience involves the perception of difficulty in performing waste sorting
347 activities and achieving a certain level of engagement among residents. Criteria related to the
348 subjective perception of the convenience and ease of classifying waste, such as the time spent
349 (C4), house storage space (C5), abundant rubbish bins (C6), the perception of the complexity of
350 waste sorting (C7), recycling facility accessibility (C8), and facility appearance (C9), including
351 visual cues, prompt WSE (Passafaro and Livi, 2017; Leeabai et al., 2019). Furthermore,
352 information that facilitates the classification and recycling process and trash bin arrangements
353 (C10) reduces the waste separation effort (Zhang et al., 2019). Consequently, the criteria for
354 evaluating perceived convenience must be considered to understand and perform waste
355 sorting.

356 Social norms and interactions consider the social pressure to perform WSE, as links with
357 individuals who surround residents influence residents' behaviors. Therefore, waste separation
358 performed by family (C11) and waste separation performed by friends and colleagues (C12)
359 concern the closest individuals and their effect on WSE (Xu et al., 2017; Liu et al., 2019; Chen
360 and Gao, 2020). In the interconnected world, relationships with other residents have changed
361 because of social networks online and social media. Thus, social media influence (C13) concerns
362 interest in WSE due to posts on social networks such as Facebook, WhatsApp, and Twitter
363 (Sujata et al., 2019). Previous studies show that WSE is enhanced by the sense of belonging to
364 the community and the sense of being protected by the community, including neighborhood

ties (C14) and community attachment (C15), which evaluates the bond between place and person (Crociata et al., 2016; Pei, 2019). Waste cosorting (16) is waste sorting in a group, as social beings and engagement are gained and maintained when waste sorting is performed as a group (Wang et al., 2020). Accordingly, the criteria related to social norms contribute to WSE and are necessary to maintain WSE over time.

Economic drivers concern the reward and punishment approach and involve economic benefits for residents, such as cost savings (C17) and taxes or payments such as waste disposal fees (C18) charged to residents (Meng et al., 2018; Meng et al., 2019). Ultimately, determining waste sorting capacity involves an evaluation of the positive or negative effects of economic and environmental activities. Some individuals are unaware of the environmental cost of materials and pollutants (C19), defined as the pollution caused by economic activities. This study involves the pollution cost incurred by inappropriate dismantling in recycling facilities or dismantling performed by informal collection channels damaging the environment (Chen and Gao, 2020). A positive effect of waste sorting behaviors is environmental pollution reduction (C20), decreasing volume of plastic and other waste, increasing recycling, and protecting the oceans and life on Earth. Evaluating the effects of waste sorting requires prior knowledge. Environmental literacy (C21) provides knowledge about pollution and environmental issues and possible solutions and actions to mitigate the problems related to waste, and separation knowledge (C22) supports correct waste classification (Xu et al., 2017; Q. Wang et al., 2020). Finally, recycled consumption (C23) considers the positive effect of the acquisition and consumption of recycled material (Sujata et al., 2019). Consequently, the proposed factors and criteria are used to estimate WSE.

387

388 **3. Method**

389 This section details the methodology used, including the analytical steps.

390

391 **3.1 Fuzzy Delphi method**

392 The FDM converts respondents' judgments into TFNs (Table 1) to examine their
393 agreement and screen out unimportant criteria (Tseng et al., 2018; Negash et al., 2021). The
394 TFN value of criterion α assessed by the b^{th} respondent is given as $j = (x_{\alpha b}; y_{\alpha b}; z_{\alpha b})$, $\alpha =$
395 $1, 2, 3, \dots, n; b = 1, 2, \dots, m$. The steps this study followed to implement the FDM are listed
396 below.

397 The geometric mean aggregation method is used to determine the weight of element b
398 (j_b) as follows:

$$399 \quad j_b = \{x_b = \min(x_{\alpha b}), y_b = (\prod_{\alpha=1}^n y_{\alpha b})^{1/n}, \text{ and } z_b = \max(z_{\alpha b})\} \quad (1)$$

400 Afterward, Equation (2) is utilized to determine the upper and lower bounds.

$$401 \quad u_b = z_b - \alpha (z_b - y_b), l_b = x_b - \alpha (y_b - x_b), b = 1, 2, 3, \dots, m \quad (2)$$

402 where α captures the negative and positive perceptions of the experts, ranging from 0 to 1;
403 under ordinary circumstances, $\alpha = 0.50$ is commonly selected.

404 Finally, the criteria weight (D_b) is calculated using Equation (3).

$$405 \quad D_b = \int(u_b, l_b) = \delta[u_b + (1 - \delta)l_b] \quad (3)$$

406 where δ indicates the degree to which an expert was positive and establishes an equilibrium
407 across expert opinions. The threshold value γ , where $\gamma = \sum_{\alpha=1}^n (D_b/n)$, allows criteria to be
408 screened. When $D_b > \gamma$, the criterion is accepted, and when $D_b < \gamma$, the criterion is rejected.

409 (Insert Table 1 here)

410

411 3.2 FDEMATEL

412 FDEMATEL investigates the interrelationships among attributes considering experts'
413 linguistic preferences. The steps this study followed to implement FDEMATEL are listed below.

414 Normalization: For a group of n respondents, \tilde{z}_{ij}^f represents the fuzzy weight of the i^{th}
415 attribute affecting the j^{th} attribute assessed by the f^{th} member.

$$416 S = (s\tilde{z}_{1ij}^f, sz_{2ij}^f, s\tilde{z}_{3ij}^f) =$$

$$417 (z_{1ij}^f - \min z_{1ij}^f) / \Delta_{\min}^{max}, (z_{2ij}^f - \min z_{2ij}^f) / \Delta_{\min}^{max}, (z_{3ij}^f - \min z_{ij}^f) / \Delta_{\min}^{max}, \quad (4)$$

418

419 where $\Delta_{\min}^{max} = \max z_{3ij}^f - \min z_{1ij}^f$.

420 Compute the left (*lt*) and right (*rt*) normalized values (Equation (5)) and the total normalized
421 crisp value (Equation (6)).

$$422 (slt_{ij}^f + srt_{ij}^f) = (sz_{2ij}^f / (1 + sz_{2ij}^f - sz_{1ij}^f), sz_{3ij}^f / (1 + sz_{3ij}^f - sz_{2ij}^f)) \quad (5)$$

$$423 s_{ij}^f = \left[slt_{ij}^f (1 - slt_{ij}^f) + (srt_{ij}^f)^2 \right] / (1 - slt_{ij}^f + srt_{ij}^f) \quad (6)$$

424 Aggregate the subjective judgments of n assessors, and calculate the synthetic values.

$$425 \tilde{z}_{ij}^f = \frac{1}{f} (\tilde{z}_{ij}^1 + \tilde{z}_{ij}^2 + \tilde{z}_{ij}^3 + \dots + \tilde{z}_{ij}^f) \quad (7)$$

426 Obtain an initial direct relationship matrix, where $[\tilde{z}_{ij}^f]_{n \times n}$ and z_{ij} indicate the degree to
427 which criterion i affects criterion j . Standardize the initial direct relationship matrix.

$$428 Y = \omega \times Z \quad (8)$$

$$429 \text{ where } \omega = \frac{1}{\max_{1 \leq i \leq f} \sum_{j=1}^f \tilde{z}_{ij}^f}$$

430 Obtain the total relationship matrix.

$$431 X = \lim_{f \rightarrow \infty} (Y + Y^2 + \dots + Y^f)^n = Y(I - Y)^{-1} \quad (9)$$

432 Map a causal diagram; an influential relationship map is generated by the values of (D + R, D
433 - R). The x-axis (D + R) represents "prominence" and shows importance. The y-axis (D - R)
434 represents "relationship" and sorts criteria into cause and effect groups. If (D - R) is negative,
435 the criteria are in the effect group, and when (D - R) is positive, it is in the causal group.

$$436 D = \left[\sum_{i=1}^n Y_{ij} \right]_{n \times n} = [Y_i]_{n \times 1} \quad (10)$$

$$437 R = \left[\sum_{j=1}^n Y_{ij} \right]_{n \times n} = [Y_i]_{1 \times n} \quad (11)$$

438 3.3 Analytical steps

439 This study is based on 17 Ecuadorian experts who participate in waste sorting activities. The
440 experts were selected based on their experience, knowledge, and involvement in waste sorting
441 and recycling activities and activism (profile in Table 2). The analytical steps are as follows:

- 442 1. A systematic literature review was performed to identify probable WSE attributes, which
443 were used as the initial set for FDM assessment.
- 444 2. The FDM questionnaire was formed, and interviews were conducted with 17 experts in
445 Ecuador who shared their opinions in linguistic terms. The FDM was applied to remove
446 insignificant criteria by applying Equations (1)-(3).

- 447 3. The FDEMATEL questionnaire was developed based on the FDM results, and interviews
448 were conducted with the same experts. Equations (4)-(7) were used to perform the
449 defuzzification process.
- 450 4. Equation (8) was used to determine the normalized direct relationship matrix. Then, the
451 total interrelationship matrix was computed using Equation (9).
- 452 5. The (D+R) horizontal axis values and the (D-R) vertical axis values were determined by
453 applying Equation (10) and Equation (11). These values were used to generate a cause-
454 effect interrelationship diagram of the attributes. The graph is divided into 4 quadrants: the
455 attributes in quadrant 1 are identified as “driving attributes,” which have a greater causal
456 impact and higher importance; the attributes in quadrant 2 are termed “voluntary
457 attributes,” which have a greater causal effect but lower importance; those located in
458 quadrant 3 represent “independent attributes,” which have both weak causal effects and
459 low importance; and those in quadrant 4 are called “core attributes,” which have weak
460 causality but higher importance.

461 (Insert Table 2 here)

462

463 **4. Results**

464 This section provides an overview of the situation in Ecuador, explains the relationships
465 among WSE factors and identifies the critical criteria for assessing WSE in Ecuador.

466

467 **4.1 Case background**

468 In 2018, Ecuador disposed of 4.6 million tons of solid waste; 45% was disposed of in
469 landfills, 35% was disposed of in emerging landfills, and 20% was thrown into open dumps,
470 gullies, and rivers. To achieve sustainable development, waste generation is a concern. Landfills
471 and disposal places are located in impoverished indigenous communities, increasing social,
472 ecological, and health impacts (Solíz and Yépez, 2019). Waste generation in urban areas
473 accounts for 70% of total national waste production, with a per person waste generation of
474 0.75 kg/day. Ecuador has four different regions: the insular, coastal, Andean, and Amazonian
475 regions. The insular region, represented by the Galapagos Islands, separates 100% of waste at
476 the source. However, the continental part differs, with 48.9% and 48.7% of waste being
477 separated in the Andean and Amazonian regions, respectively, and only 3.6% of waste being
478 separated in the coastal region. The waste collection was measured as differentiated and
479 nondifferentiated; 15.3% of waste collected was classified and sorted; however, 84.7% was a
480 mixture of materials requiring a further separation process and mostly going directly to landfills
481 (INEC, 2020). It is necessary to increase waste separation at the source to reduce the impact of
482 waste on the environment and poor communities. In Ecuador, waste management demands a
483 shift in focus from waste separation at landfills and municipal facilities to separation at the
484 source through policies, campaigns, and environmental education.

485 The evidence of achievement in the insular region is an indicator of Ecuador’s potential
486 to classify waste. However, the amount of waste separation in continental Ecuador is low, and
487 incentives and campaigns are required to achieve success. Pincay et al. (2018) analyzed
488 consumer engagement in coastal regions and found that plastic recycling is part of a cognitive
489 attitude. Moreira et al. (2021) studied coastal regions and found that 70.1% of respondents
490 believe that waste separation in their houses is essential, 39.8% have the intention to separate,

491 84.3% are unaware of the existence of waste separation facilities, and 34.4% still throw away
492 plastic bags and bottles. Waste separation is performed by 1,500 recyclers in the national
493 network of Ecuador's recycler associates; however, it is estimated that 20,000 recyclers work at
494 the national level (Solíz and Yépez, 2019). Nevertheless, the actual amount of separated waste
495 is still low. Understanding WSE attributes increases waste separation at the source and
496 improves the legal framework and conditions of informal recyclers.

497

498 **4.2 Analytical results**

499 The analytical steps in Section 3.3 are followed to obtain the analytical results.

500 1. Fifty-one criteria for WSE were collected from prior studies (Appendix 1). The criteria set
501 was analyzed by expert linguistic judgments (Table 1), the linguistic judgments were
502 transformed into TFNs, and two rounds of FDM assessment were conducted (Appendix 2
503 and Appendix 3). The FDM results show that 23 criteria were over the threshold value of
504 0.4189, as shown in Table 3.

505 (Insert Table 3 here)

506 2. Twenty-three validated criteria resulting from the FDM analysis were organized into five
507 factors and used to formulate the FDEMATEL questionnaire. Interviews were conducted to
508 assess the interrelationships among factors, and the experts' answers were converted into
509 TFNs using linguistic scales, as shown in Table 1. For illustration, the relationship matrix and
510 defuzzied values from one respondent are shown in Appendix 4. The crisp values were
511 averaged and integrated into a direction matrix and finally normalized into a total direction
512 relationship matrix in Table 4; accordingly, the effect and cause groups were formed using
513 $(\alpha+\beta)$ and $(\alpha-\beta)$, as shown in Table 5.

514 (Insert Table 4 and Table 5 here)

515 3. Figure 1 represents the relationships among factors: environmental attitudes (A1),
516 perceived convenience (A2), social norms and interactions (A3), and economic drivers (A4)
517 are direct causes of waste sorting capacity (A5). Additionally, perceived convenience
518 influences environmental attitudes. In particular, the empirical results indicate that to
519 improve WSE, municipalities should focus on perceived convenience (A2) and
520 environmental attitudes (A1). Hence, personal attitudes and perceived convenience have a
521 better effect on waste sorting capacity. Social norms and interactions and economic factors
522 have a weak effect.

523 (Insert Figure 1 here)

524 4. Step 2 is repeated to assess the interrelationships among the criteria. For illustration, the
525 fuzzy matrix assessment from one expert opinion is shown in Appendix 5, and the crisp
526 value matrix of the expert is shown in Appendix 6. Table 6 provides the total
527 interrelationship matrix of criteria; the (D+R) horizontal axis values and the (D-R) vertical
528 axis values are determined, as given in Table 7.

529 (Insert Tables 6 and Table 7 here)

530 5. Figure 2 shows the dependence and driving power graph, which classifies the criteria into
531 four quadrants of different power levels, thereby structuring the criteria into levels and
532 groups. The results show that separation knowledge (C22), pro-environmental attitude (C2),
533 sorting willingness (C1), social responsibility (C3), and trash bin arrangements (C10) are the
534 most important criteria driving WSE.

535 (Insert Figure 2 here)

536

537 **5. Implications**

538 This section presents the theoretical and managerial implications for WSE.

539 **5.1 Theoretical implications**

540 This study enriches the literature by providing theoretical insights into improving WSE
541 and filling the gap between intentions and actual waste sorting behavior. It constructs a causal
542 hierarchical framework for assessing WSE based on five factors and finds that perceived
543 convenience (A2), environmental attitudes (A1) and economic drivers (A4) are causal factors
544 that drive WSE. The results also indicate that perceived convenience and environmental
545 attitudes strongly influence waste sorting capacity. Economic drivers have a medium influence,
546 and social norms and interactions have a weak influence on waste sorting capacity. Although
547 the TPB considers the two causal factors found in this study, i.e., perceived convenience and
548 environmental attitudes, it nevertheless does not consider the economic factors influencing
549 WSE. The TPB must integrate economic drivers to obtain better insights and outcomes into WSE.
550 Economic factors that influence a person to engage in waste sorting can be integrated into the
551 TPB to improve the understanding of WSE (Xu et al., 2018; Sujata et al., 2019; Shan et al., 2020).

552 Perceived convenience (A2) affects waste sorting capacity (A5) and possesses the
553 highest driving power among the proposed factors driving WSE. Perceived convenience is
554 related to the difficulty of performing an action based on one's surroundings and the action's
555 conditions. In particular, perceived convenience is shown to have a better effect on waste
556 sorting capacity. Previous studies have demonstrated that perceived convenience improves
557 waste separation and collection; however, no relationship between convenience and attitudes
558 has been shown (Xu et al., 2017; Leeabai et al., 2019; Zhang et al., 2019). Therefore, perceived
559 convenience mitigates frustration when the conditions are not ideal for certain actions.
560 Perceived inconvenience creates friction among actors and hinders WSE; however, perceived
561 convenience encourages WSE (Knickmeyer, 2020). Satisfactory conditions in waste collection
562 facilities will reduce the conflict between the intention to sort waste and the effort spent
563 sorting waste, thereby increasing WSE. Perceived convenience also involves the visual cues
564 given by the environment to adequately classify waste; these cues support knowledge
565 acquisition and instruction, increasing waste sorting capacity. Hence, the perception of usability
566 and understanding the difficulty of using the waste collection system will enhance waste
567 management effectiveness by improving residents' engagement in identifying and classifying
568 waste.

569 In addition, this study finds a driving relationship between environmental attitudes (A1)
570 and waste sorting capacity (A5). Previous authors have shown the correlation between these
571 two factors of WSE, as environmental attitudes influence waste sorting intentions and
572 therefore WSE. However, such attitudes have not been ascribed to causing waste sorting
573 capacity; in fact, personal attitudes have been considered an effect of waste sorting capacity
574 (Passafaro and Livi, 2017; Zhang et al., 2019). Considering that the moral or psychological
575 position toward waste sorting creates a predisposition and willingness to participate in waste
576 sorting, regarding interest in these activities, knowledge acquisition is the first step toward
577 engagement. Environmental attitudes are the predisposition to protect the environment and
578 undertake pro-environmental activities and obligations. Knowledge is important for correctly

579 performing pro-environmental activities. Environmental attitudes cause people to search for
580 the proper way to dispose of waste and to understand the consequences of the activities
581 related to the recycling process. The direct relationship between these two factors is
582 considered a new approach to increasing WSE, addressing citizens' environmental position
583 toward our planet, and creating interest in and a moral obligation to participate in waste
584 sorting activities. Public campaigns and pro-environmental awareness-raising communication
585 are necessary to improve waste recycling and protection (Zhang et al., 2019; Knickmeyer, 2020).
586 Hence, the attitude toward the current situation, consequences, and actions to mitigate the
587 individual's impact on the environment is key to WSE.

588 Economic drivers (A4) impact WSE and waste sorting capacity. As the economic situation
589 is important to families, savings and cost reduction help alleviate economic pressure. Taxes and
590 charges make individuals understand the reason for payment. Previous research has
591 acknowledged the importance of taxes and subsidies to waste sorting intentions, commitment,
592 and behavior (Fan et al., 2019; Chen and Gao, 2020). Some individuals have seen the possibility
593 of selling recyclable materials to increase household income; other individuals have reduced
594 their consumption through the correct classification and reuse of materials, particularly plastic,
595 such as plastic bags. To perform an economic activity, individuals understand and learn about
596 the classification system to obtain the correct material and sell it to gain petty cash. Similarly, to
597 reduce costs, individuals become involved in understanding and performing the actions
598 necessary to save money; currently, accessibility to information creates awareness.
599 Sociodemographic conditions also play a role in the intervention of economic drivers, and this
600 study involves a population of low- and middle-income families.

601 Social norms and interactions (A3) affect waste sorting capacity. Social interactions
602 facilitate knowledge transmission through group activities and unspoken behaviors, thus
603 creating awareness of the environment and waste sorting activities. Social learning occurs by
604 observing the conduct of others or through direct experience in a social learning system.
605 Individuals practicing waste sorting behavior are more likely to influence others to sort waste
606 and share knowledge about correct waste disposal methods and actions to facilitate recycling
607 activities as well as reasons to sort waste. Some authors have suggested including policies and
608 public campaigns by the government to create waste sorting capacity (Meng et al., 2019; Q.
609 Wang et al., 2020). However, cultural and contextual factors seem to affect WSE awareness,
610 and increasing people's awareness may require a long-term effort; in some cases, the results
611 are not evident (Varotto and Spagnilli, 2017; Li et al., 2019). Similarly, children learn about
612 waste sorting actions and consequences by observing their parents, and parental behavior is
613 translated into recycling and WSE (Crocata et al., 2016; Liu et al., 2019; Knickmeyer, 2020).
614 Ensuring there are individuals who sort waste and who lead campaigns in small communities
615 will influence WSE in society.

616

617 **5.2 Managerial implications**

618 This study provides criteria that can engage, mobilize, and empower households toward
619 better WSE. Separation knowledge (C22) is related to understanding the correct way to perform
620 waste separation. In Ecuador, only 15.3% of waste collected was classified and sorted; public or
621 private campaigns can result in the acquisition of separation knowledge, group experiences,
622 family and friends who perform waste sorting, and improved waste sorting capacity. Campaigns

623 should focus on identifying recyclable materials, such as metals, glass, paper, and different
624 types of plastic. Based on trash bins or storage, materials should be organized with different
625 colors that are coded at a national or regional level. Colors such as green, yellow, and gray have
626 been used to identify and collect organic, recyclable plastic and nonrecyclable material,
627 respectively. The existence of colored bins and visual cues near highly populated zones is
628 necessary to increase knowledge. Separation knowledge must also be applied at the household
629 level, and parents are urged to implement waste separation as part of their children's
630 education. Schools and kindergartens have tried teaching students how to sort waste. An
631 adequate strategy is to promote WSE among teachers, directors, and parents, as children learn
632 and repeat based on observation rather than from theory. The correct application of knowledge
633 achieves WSE; know-how is gained through public campaigns, family behavior, and even
634 policies to reward correct waste separation.

635 Pro-environmental attitude (C2) concerns the decision-making process for protecting
636 and helping the ecosystem, considering actions such as consumer preferences, for instance,
637 acquiring ecological products and reducing consumption. Some individuals consciously behave
638 to protect the environment; however, other individuals seem to be oblivious of their actions
639 and their effect on the ecosystem. Currently, in the coastal region, 34.4% of people still throw
640 away plastic bags and bottles; these individuals' decision-making has a significant impact on
641 wildlife in oceans, forests, and even the most distant places on Earth. Before an individual takes
642 a particular action, there is a deliberate debate over options, sometimes consciously analyzing
643 the consequences, other times unconsciously making decisions. Additionally, postconsumer
644 behavior and actions such as waste sorting and recycling should be considered. Pro-
645 environmental decisions are enhanced by acquiring knowledge about the benefits and
646 consequences of waste sorting and alternatives to dispose of waste. Cultivating the ability to
647 choose from different disposal options to protect the environment through knowledge
648 acquisition and individual benefits facilitates pro-environmental decisions and thus WSE.

649 In the coastal region, plastic recycling is part of a cognitive attitude, and the individual's
650 needs directly influence the individual's willingness (C1). In this respect, needs such as safety,
651 love and belonging, esteem, and self-actualization are drivers of sorting willingness. Safety is
652 related to the appropriate use of forests, oceans, and land and thinking about the environment
653 and the relationship to one's health. Love and belonging are related to communities, the
654 creation of friendships and working networks that promote waste sorting activities and pro-
655 environment activities and missions. Achievement and respect from others will earn respect for
656 waste sorting as society acknowledges individuals who engage in waste sorting behavior.
657 Identifying individual motivations, passion, experience, and recognition linked to the emotional
658 level will also improve people's willingness to participate in waste sorting. Finally, self-
659 actualization makes the maximum contribution of individuals to helping to solve waste sorting
660 problems in their families and communities. Planning for private or public campaigns to
661 increase WSE among citizens should consider targeting each of the needs described to increase
662 WSE.

663 Individual social responsibility (C3) involves philanthropic, ethical, and legal frameworks
664 in the community to protect others and the environment. Ecuadorian communities lack the
665 mechanism to improve individual social responsibility; in 2018, 20% of solid waste was thrown
666 into open dumps, gullies, and rivers. In the national constitution, efforts have been made to

667 protect nature, including laws and the creation of governmental institutions that cultivate social
668 responsibility among citizens, dictating legal and ethical frameworks. Social responsibility is
669 passively achieved by avoiding actions that deteriorate the environment, such as throwing
670 away waste and actively performing activities to directly enforce any given area. Social
671 responsibility also involves the awareness of the effect of the actions of individuals and is
672 obtained by addressing the knowledge gap in regard to waste sorting and environmental
673 pollution. Self-perception practices also enhance the understanding of self-behavior and its
674 effects on others and the environment, thus improving social responsibility. Similarly, empathy
675 and emotional skills influence social responsibility, particularly in the ethical constitution.
676 Therefore, building social responsibility through knowledge, actions, and empathy can improve
677 WSE.

678 Trash bin arrangements (C10) enhance in situ waste classification, thus decreasing
679 energy consumption, recycling costs, and waste sorting processes. Additionally, waste
680 classification increases when trash bins are conveniently located for residents' access,
681 associating trash bin arrangements with WSE. Currently, trash bin arrangements are lacking; for
682 instance, in coastal regions, 84.3% of households are unaware of the existence of waste
683 separation facilities. Hence, this implication focuses on trash bin arrangements in two contexts:
684 indoors and outdoors. Indoor arrangements include knowledge of waste and recyclable
685 materials; identifying materials makes it possible to determine the number of trash bins and
686 the amount of storage space. Relocating trash bins to convenient locations in the kitchen or
687 garden and easily identifying trash bins aids in waste classification at the source. Governments
688 and municipalities can enhance WSE, for example, by subsidizing and discounting trash bins and
689 by creating a community to share success stories and arrangement details. Outdoor
690 arrangements require a deep understanding of residents' movement through public space and
691 the waste composition in a particular community. Increasing accessibility and convenience
692 while considering public space is challenging. An incorrect location on sidewalks and the wrong
693 size may create discomfort for residents as they walk and work in their businesses, thus
694 reducing the efficiency of classification.

695

696 **6. Conclusion**

697 Ecuador's continental region lacks waste collection and classification efficiency to
698 promote policies to reduce, reuse, and recycle. Unclassified collection and disposal in landfills
699 cause harmful effects on the environment. Landfills and disposal places are located in
700 impoverished indigenous communities, exacerbating social and health impacts. Waste sorting
701 engagement at the household level can mitigate the amount of waste thrown away and help
702 waste management systems recycle and efficiently dispose of waste. Proper classification aids
703 in the recycling process and reuse of material. In this study, five factors of WSE were analyzed:
704 environmental attitudes, perceived convenience, social norms and interactions, economic
705 drivers, and waste sorting capacity. This study applied a combined methodology using fuzzy set
706 theory, the FDM, and FDEMATEL. Fuzzy set theory was used to translate respondents' linguistic
707 preferences into TFNs to evaluate the factors of and criteria for WSE. The FDM was used to
708 filter and obtain a valid list of criteria. FDEMATEL classified relationships among factors into
709 effect and cause groups and identified the driving criteria for WSE.

710 This study validated 23 criteria covering five factors and contributed to the WSE
711 literature by providing a valid hierarchical framework and the resulting significant attributes
712 that must be addressed to improve waste separation in low- and middle-income households.
713 The results show that waste sorting capacity results from environmental attitudes, perceived
714 convenience, social norms and interactions, and economic factors. Perceived convenience and
715 environmental attitudes have stronger relationships with waste sorting capacity. Additionally,
716 perceived convenience affects environmental attitudes and waste classification facilities and
717 improves people's position toward waste sorting. Previous studies have shown correlations
718 among these factors; however, a clear cause-effect relationship has not been found. The
719 empirical results indicate that perceived convenience affects environmental attitudes, which
720 also affect waste sorting capacity. Thus, WSE is enhanced by addressing the causal attributes
721 leading to waste sorting capacity.

722 The practical contributions of this study include the identification of five criteria as the
723 most important due to their driving power and dependence values: separation knowledge, pro-
724 environmental attitude, sorting willingness, social responsibility, and trash bin arrangements.
725 Interactions with others can result in separation knowledge, publicity and education, and
726 understanding the correct waste disposal practices can reduce friction and motivate people to
727 classify waste. Pro-environmental decisions require knowledge of human actions, and the effect
728 on the environment is an essential precursor to environmental pollution reduction. Sorting
729 willingness affects WSE based on the necessity of acknowledgment, belonging, achievement,
730 and self-education because as emotional beings, people focus on each need, which means that
731 these needs may influence changes in and the maintenance of environmentally friendly
732 behavior. Finally, self-awareness and knowledge of the impact of actions are drivers of social
733 responsibility. Therefore, to enhance the driving power of the other criteria, addressing
734 separation knowledge is practical. According to the two-way relationships just defined,
735 addressing at least one side of a relationship will improve waste sorting; however, focusing on
736 the correct criteria in the real-world context will enhance WSE. These attributes can enhance
737 WSE and improve municipal waste management.

738 This study has some limitations. The proposed factors and criteria were extracted from
739 the literature review, thus limiting the theoretical framework and its comprehensiveness.
740 Future studies may include psychological, technological, and legal attributes to expand
741 investigation of the interactions among the factors and criteria. The number of experts who
742 participated was limited to 17; enlarging the sample size in future studies is recommended to
743 avoid favoritism regarding experts' involvement in waste sorting and recycling activities and
744 activism. Finally, this study applied FDM and FDEMATEL and relied on expert judgment, which
745 might have biased the results because of the experts' experience, context, and knowledge. A
746 longitudinal study and comparison among different countries in the Latin American region
747 could enrich the literature, as the contextual factors are similar, making it possible to identify
748 the key drivers of WSE in developing countries.

749

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897

898 Table 1. Linguistic scales

Importance	FTN
Extreme	(0.75, 1.00, 1.00)
Demonstrated	(0.50, 0.75, 1.00)
Strong	(0.25, 0.50, 0.75)
Moderate	(0.00, 0.25, 0.50)
Equal	(0.00, 0.00, 0.25)

899
900 Table 2. Expert's profile

Expert Description	Experience in waste sorting (years)	Number of experts
Community Leader	6 – 30	4
Environmental Engineer	5 – 6	3
Environmental Science Professor	5 – 20	3
Environmental Activist	7 – 18	4
Recycler	6 – 19	3
Total		17

901
902 Table 3. FDM results

Factor	Valid criteria	l_b	u_b	D_b	Decision
A1: Environmental attitudes	C1: Sorting willingness	(0.0590)	0.9340	0.4523	Accepted
	C2: Pro-environment decisions	(0.0433)	0.9183	0.4483	Accepted
	C3: Social responsibility	(0.0036)	0.8786	0.4384	Accepted
A2: Perceived convenience	C4: Time spent	(0.0159)	0.8909	0.4415	Accepted
	C5: House storage space	(0.0118)	0.8868	0.4404	Accepted
	C6: Abundant rubbish bins	0.0157	0.8593	0.4336	Accepted
	C7: Waste sorting complexity perception	0.0157	0.8593	0.4336	Accepted
	C8: Recycling facilities accessibility	(0.0118)	0.8868	0.4404	Accepted
	C9: Facilities appearance	(0.0590)	0.9340	0.4523	Accepted
	C10: Trash bin arrangement	0.0212	0.8538	0.4322	Accepted
A3: Social norms and interactions	C11: Family waste separation	(0.0076)	0.8826	0.4394	Accepted
	C12: Friends and colleges waste separation	0.0157	0.8593	0.4336	Accepted
	C13: Social media influence	0.0549	0.8201	0.4238	Accepted
	C14: Neighborhood ties	0.0212	0.8538	0.4322	Accepted
	C15: Community attachment	0.0287	0.8463	0.4303	Accepted
	C16: Waste cosorting	(0.0325)	0.9075	0.4456	Accepted
A4: Economic drivers	C17: Cost-saving	(0.0036)	0.8786	0.4384	Accepted
	C18: Waste disposal fee	(0.0076)	0.8826	0.4394	Accepted
A5: Waste sorting capacity	C19: Materials and pollutants knowledge	(0.0220)	0.8970	0.4430	Accepted
	C20: Environmental pollution reduction	(0.0590)	0.9340	0.4523	Accepted
	C21: Environmental literacy	(0.0705)	0.9455	0.4551	Accepted
	C22: Waste and separation knowledge	(0.0178)	0.8928	0.4419	Accepted
	C23: Recycled consumption	(0.0220)	0.8970	0.4430	Accepted
Threshold (γ)				0.4189	

903

904 Table 4: Total interrelationship matrix of aspects

	A1	A2	A3	A4	A5	D
A1	3.612	3.457	3.090	3.099	3.617	16.875
A2	3.271	3.374	2.863	2.939	3.390	15.837
A3	3.130	3.094	2.742	2.795	3.188	14.949
A4	3.072	3.045	2.686	2.891	3.159	14.854
A5	3.844	3.767	3.345	3.352	3.961	18.270
R	16.931	16.736	14.726	15.075	17.315	

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906 Table 5. Aspect's relation and prominence axis

Aspect	D	R	D + R	D – R
A1	16.875	16.931	33.806	0.056
A2	15.837	16.736	32.573	0.900
A3	14.949	14.726	29.675	(0.222)
A4	14.854	15.075	29.929	0.221
A5	18.270	17.315	35.584	(0.955)
Max			35.584	0.900
Min			29.675	(0.955)
Average			32.314	0.000

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909 Table 6: Total Interrelationship Matrix of Criteria

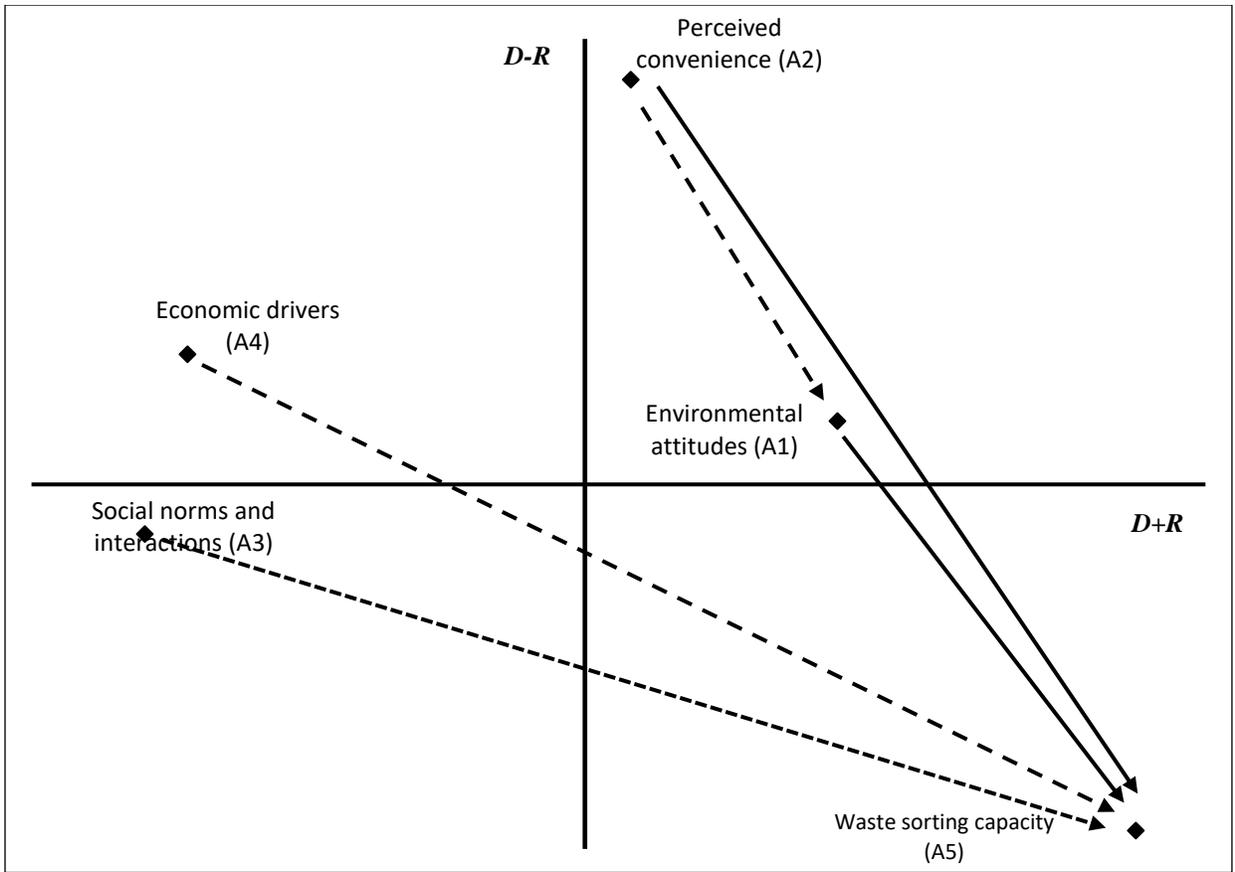
	C1	C2	C3	C4	C5	C6	C7	C8	C9	C10	C11	C12	C13	C14	C15	C16	C17	C18	C19	C20	C21	C22	C23	D
C1	0.32	0.31	0.28	0.28	0.27	0.27	0.28	0.27	0.26	0.30	0.28	0.26	0.28	0.26	0.27	0.28	0.27	0.25	0.32	0.34	0.32	0.32	0.28	6.56
C2	0.31	0.32	0.28	0.28	0.27	0.28	0.28	0.27	0.26	0.30	0.28	0.26	0.28	0.25	0.27	0.29	0.26	0.25	0.31	0.34	0.32	0.33	0.28	6.58
C3	0.30	0.30	0.30	0.28	0.27	0.27	0.28	0.27	0.27	0.29	0.27	0.26	0.28	0.25	0.28	0.29	0.26	0.25	0.32	0.34	0.32	0.32	0.29	6.58
C4	0.28	0.28	0.26	0.29	0.25	0.25	0.26	0.25	0.24	0.26	0.25	0.23	0.26	0.23	0.24	0.26	0.24	0.22	0.29	0.30	0.29	0.29	0.26	5.98
C5	0.28	0.27	0.25	0.25	0.28	0.25	0.25	0.25	0.24	0.27	0.24	0.23	0.25	0.23	0.24	0.26	0.24	0.22	0.29	0.30	0.28	0.29	0.25	5.93
C6	0.27	0.28	0.25	0.26	0.26	0.29	0.26	0.25	0.25	0.28	0.24	0.23	0.25	0.23	0.25	0.26	0.25	0.23	0.29	0.31	0.29	0.29	0.25	6.02
C7	0.27	0.26	0.24	0.25	0.24	0.25	0.28	0.24	0.24	0.26	0.23	0.22	0.25	0.22	0.23	0.25	0.24	0.22	0.28	0.29	0.27	0.28	0.24	5.77
C8	0.27	0.27	0.25	0.26	0.26	0.26	0.26	0.28	0.25	0.28	0.24	0.23	0.26	0.23	0.24	0.27	0.24	0.22	0.29	0.30	0.28	0.29	0.25	5.97
C9	0.27	0.26	0.25	0.26	0.25	0.26	0.26	0.26	0.27	0.27	0.24	0.24	0.26	0.24	0.25	0.26	0.24	0.22	0.29	0.30	0.28	0.29	0.25	5.97
C10	0.29	0.29	0.27	0.28	0.28	0.28	0.28	0.27	0.26	0.31	0.26	0.25	0.28	0.25	0.26	0.29	0.26	0.24	0.31	0.33	0.30	0.31	0.27	6.43
C11	0.28	0.28	0.26	0.26	0.26	0.26	0.26	0.25	0.25	0.27	0.28	0.24	0.26	0.24	0.25	0.26	0.25	0.23	0.28	0.31	0.29	0.29	0.26	6.06
C12	0.25	0.25	0.24	0.24	0.24	0.24	0.24	0.23	0.23	0.25	0.23	0.25	0.25	0.22	0.23	0.24	0.23	0.21	0.26	0.29	0.27	0.27	0.24	5.60
C13	0.27	0.27	0.25	0.24	0.25	0.25	0.25	0.25	0.24	0.27	0.24	0.23	0.28	0.23	0.24	0.26	0.23	0.22	0.28	0.30	0.28	0.29	0.26	5.89
C14	0.26	0.26	0.24	0.24	0.24	0.25	0.24	0.23	0.23	0.26	0.23	0.23	0.25	0.25	0.24	0.25	0.23	0.21	0.27	0.29	0.27	0.28	0.24	5.70
C15	0.26	0.26	0.24	0.24	0.24	0.25	0.24	0.24	0.23	0.26	0.23	0.23	0.24	0.22	0.26	0.25	0.23	0.21	0.27	0.29	0.28	0.28	0.24	5.69
C16	0.26	0.25	0.24	0.24	0.23	0.24	0.24	0.24	0.23	0.26	0.23	0.22	0.24	0.22	0.23	0.28	0.22	0.21	0.27	0.29	0.27	0.27	0.24	5.63
C17	0.28	0.28	0.26	0.27	0.26	0.27	0.26	0.26	0.25	0.28	0.25	0.25	0.27	0.24	0.25	0.27	0.28	0.24	0.30	0.32	0.30	0.30	0.27	6.21
C18	0.25	0.24	0.23	0.24	0.23	0.24	0.23	0.22	0.23	0.25	0.22	0.21	0.24	0.21	0.22	0.24	0.22	0.24	0.26	0.28	0.26	0.27	0.23	5.47
C19	0.30	0.30	0.28	0.28	0.28	0.28	0.29	0.28	0.27	0.30	0.26	0.26	0.28	0.25	0.26	0.29	0.27	0.25	0.33	0.33	0.32	0.32	0.28	6.54
C20	0.33	0.33	0.31	0.31	0.30	0.31	0.31	0.30	0.29	0.33	0.29	0.29	0.31	0.28	0.30	0.32	0.29	0.27	0.34	0.38	0.34	0.35	0.31	7.19
C21	0.31	0.31	0.29	0.29	0.28	0.28	0.29	0.28	0.27	0.30	0.28	0.27	0.29	0.26	0.27	0.29	0.28	0.25	0.32	0.34	0.34	0.33	0.29	6.71
C22	0.33	0.33	0.31	0.30	0.30	0.30	0.31	0.29	0.28	0.32	0.29	0.29	0.31	0.28	0.29	0.31	0.29	0.27	0.34	0.36	0.34	0.36	0.31	7.10
C23	0.28	0.28	0.26	0.26	0.25	0.25	0.25	0.24	0.24	0.26	0.25	0.24	0.26	0.23	0.24	0.26	0.24	0.22	0.28	0.30	0.28	0.29	0.28	5.92
R	6.50	6.48	6.05	6.10	5.98	6.07	6.11	5.92	5.77	6.44	5.83	5.61	6.14	5.54	5.83	6.22	5.76	5.36	6.81	7.23	6.79	6.90	6.07	

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911 Table 7. Criteria's relation and prominence axis

Criteria	D	R	D + R	D – R
C1	6.5604	6.5048	13.0652	0.0556
C2	6.5833	6.4785	13.0617	0.1048
C3	6.5785	6.0511	12.6297	0.5274
C4	5.9827	6.1002	12.0829	(0.1175)
C5	5.9289	5.9799	11.9088	(0.0510)
C6	6.0231	6.0657	12.0888	(0.0426)
C7	5.7731	6.1054	11.8786	(0.3323)
C8	5.9671	5.9162	11.8833	0.0509
C9	5.9694	5.7749	11.7443	0.1945
C10	6.4294	6.4357	12.8650	(0.0063)
C11	6.0644	5.8267	11.8911	0.2377
C12	5.6024	5.6123	11.2147	(0.0099)
C13	5.8937	6.1368	12.0305	(0.2430)
C14	5.6961	5.5423	11.2384	0.1537
C15	5.6894	5.8296	11.5189	(0.1402)
C16	5.6338	6.2239	11.8577	(0.5901)
C17	6.2131	5.7636	11.9767	0.4496
C18	5.4683	5.3628	10.8311	0.1055
C19	6.5373	6.8099	13.3472	(0.2726)
C20	7.1897	7.2302	14.4199	(0.0405)
C21	6.7064	6.7864	13.4929	(0.0800)
C22	7.1016	6.8993	14.0009	0.2023
C23	5.9172	6.0732	11.9904	(0.1560)
Max			14.4199	0.5274
Min			10.8311	(0.5901)
Average			12.3052	0.0000

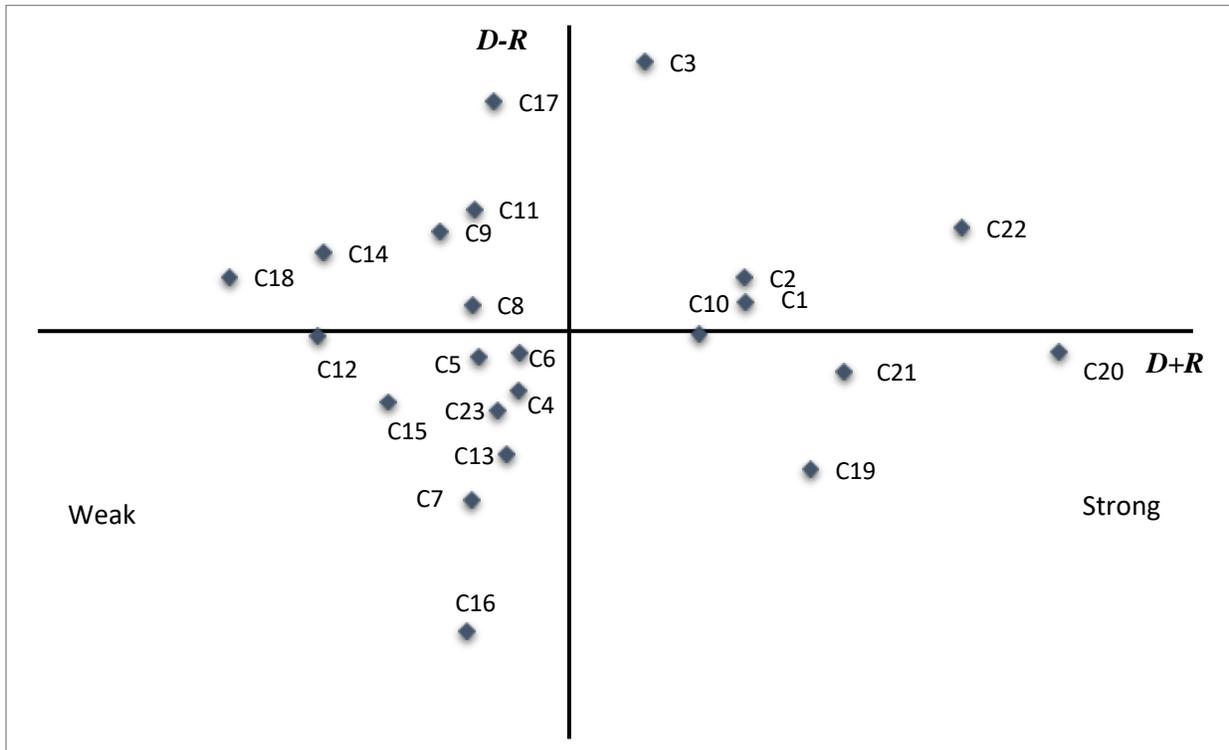
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Figure 1. Causal effect interrelationship of aspects

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Figure 2. Waste sorting engagement criteria

919 Appendix 1. List of proposed criteria

Criteria	References	
IC1	Sorting willingness	Meng et al., 2019; Wang et al., 2020a; Liu et al., 2019
IC2	Pro-environment	Meng et al., 2019; Wang et al., 2020b; Chen and Gao, 2020; Shan et al, 2020
IC3	Example to others	Lin et al., 2017
IC4	Social responsibility	Liu et al., 2019; Meng et al., 2019
IC5	Time spent	Liu et al., 2018; Meng et al., 2019; Chen and Gao, 2020; Meng et al., 2018
IC6	House storage space	Liu et al., 2018; Meng et al., 2019
IC7	Abundant rubbish bins	Liu et al., 2019
IC8	Waste sorting complexity	Passafaro and Livi, 2017
IC9	Recycling facilities accessibility	Meng et al., 2019; Zhang et al., 2019; Fan et al., 2019
IC10	Facilities appearance	Miller et al., 2016; Leebai et al., 2019; Knickmeyer, 2020
IC11	Trash bin arrangement	Leebai et al., 2019
IC12	Waste collection distance	Erfani et al., 2017; Leebai et al., 2019; Chen and Gao, 2020
IC13	Product packaging	Schanes et al., 2018
IC14	Family waste separation	Lin et al., 2017; Liu et al., 2019; Sujata et al., 2019
IC15	Friends and colleges waste separation	Lin et al., 2017; Liu et al., 2019; Chen and Gao, 2020
IC16	Community support	Lin et al., 2017; Meng et al., 2018; Liu et al., 2019; Chen and Gao, 2020
IC17	Recycling website	Sujata et al., 2019
IC18	Video recycling events	Sujata et al., 2019
IC19	Recycling activities statement	Sujata et al., 2019
IC20	Mobile apps	Knickmeyer, 2020
IC21	Social media influence	Sujata et al., 2019
IC22	Neighborhood ties	Crociata et al., 2016; Pei, 2019
IC23	Community attachment	Crociata et al., 2016; Pei, 2019
IC24	Waste cosorting	Wang et al., 2020a
IC25	Cost-saving	Meng et al., 2019; Meng et al., 2018
IC26	Waste sorting remuneration	Lin et al., 2017
IC27	Garbage disposal fee	Meng et al., 2018
IC28	Formal collector	Li et al., 2017; Wang et al., 2020b
IC29	Informal collector	Li et al., 2017; Wang et al., 2020b
IC30	Recyclers separation	Fan et al., 2019
IC31	Recyclers mess up	Fan et al., 2019
IC32	Recyclers interest	Fan et al., 2019
IC33	Environmental publicity	Meng et al., 2019; Meng et al., 2018; Zhang et al., 2019
IC34	Organization encouragement	Lin et al., 2017; Liu et al., 2019
IC35	Environmental organization encouragement	Lin et al., 2017; Sujata et al., 2019
IC36	Separation campaigns	Lin et al., 2017
IC37	Government waste laws and regulations	Lin et al., 2017; Meng et al., 2018; Chen and Gao, 2020
IC38	Government reward policies	Meng et al., 2018; Liu et al., 2019; Zhang et al., 2019; Chen and Gao, 2020
IC39	Government punishment policies	Liu et al., 2019
IC40	Pollution control cost	Lin et al., 2017
IC41	Environmental education	Grazhdani, 2016; Meng et al., 2019; Meng et al., 2018
IC42	Waste separation information	Liu et al., 2019
IC43	Facilities trust	Crociata et al., 2016
IC44	Disposal information	Passafaro and Livi, 2017; Fan et al., 2019
IC45	Facilities management	Fan et al., 2019
IC46	Waste disposal facility	Wang et al., 2020a
IC47	Environmental cost	Chen and Gao, 2020
IC48	Environmental pollution reduction	Wang et al., 2020a
IC49	Environmental literacy	Meng et al., 2019; Wang et al., 2020a
IC50	Waste and separation knowledge	Meng et al., 2019; Lin et al., 2017; Liu et al., 2019; Chen and Gao, 2020
IC51	Recycled consumption	Sujata et al., 2019

920 Appendix 2. Round - 1 FDM results

	l	u	D_b	Decision
IC1	(0.4075)	0.9075	0.3519	Accepted
IC2	(0.0433)	0.9183	0.4483	Accepted
IC3	0.0000	0.5000	0.2500	Unaccepted
IC4	(0.3555)	0.8555	0.3389	Accepted
IC5	(0.3671)	0.8671	0.3418	Accepted
IC6	(0.3410)	0.8410	0.3352	Accepted
IC7	0.0157	0.8593	0.4336	Accepted
IC8	(0.3373)	0.8373	0.3343	Accepted
IC9	(0.3631)	0.8631	0.3408	Accepted
IC10	(0.4075)	0.9075	0.3519	Accepted
IC11	0.0212	0.8538	0.4322	Accepted
IC12	0.0000	0.5000	0.2500	Unaccepted
IC13	0.0000	0.5000	0.2500	Unaccepted
IC14	(0.3593)	0.8593	0.3398	Accepted
IC15	(0.2373)	0.7373	0.3093	Unaccepted
IC16	(0.2373)	0.7373	0.3093	Unaccepted
IC17	(0.2373)	0.7373	0.3093	Unaccepted
IC18	0.0000	0.5000	0.2500	Unaccepted
IC19	(0.2527)	0.7527	0.3132	Unaccepted
IC20	0.0000	0.5000	0.2500	Unaccepted
IC21	(0.3167)	0.8167	0.3292	Accepted
IC22	(0.2822)	0.7822	0.3206	Accepted
IC23	(0.3119)	0.8119	0.3280	Accepted
IC24	(0.3053)	0.8053	0.3263	Accepted
IC25	(0.3826)	0.8826	0.3457	Accepted
IC26	0.0000	0.5000	0.2500	Unaccepted
IC27	(0.3337)	0.8337	0.3334	Accepted
IC28	(0.3500)	0.8500	0.3375	Accepted
IC29	0.0000	0.5000	0.2500	Unaccepted
IC30	(0.2622)	0.7622	0.3155	Accepted
IC31	0.0000	0.5000	0.2500	Unaccepted
IC32	(0.3337)	0.8337	0.3334	Accepted
IC33	(0.3373)	0.8373	0.3343	Accepted
IC34	0.0000	0.5000	0.2500	Unaccepted
IC35	0.0000	0.5000	0.2500	Unaccepted
IC36	0.0000	0.5000	0.2500	Unaccepted
IC37	(0.4032)	0.9032	0.3508	Accepted
IC38	(0.3688)	0.8688	0.3422	Accepted
IC39	0.0000	0.5000	0.2500	Unaccepted
IC40	(0.3500)	0.8500	0.3375	Accepted
IC41	0.0000	0.5000	0.2500	Unaccepted
IC42	0.0000	0.5000	0.2500	Unaccepted
IC43	0.0000	0.5000	0.2500	Unaccepted
IC44	0.0000	0.5000	0.2500	Unaccepted
IC45	0.0000	0.5000	0.2500	Unaccepted
IC46	0.0000	0.5000	0.2500	Unaccepted
IC47	(0.3728)	0.8728	0.3432	Accepted
IC48	(0.4075)	0.9075	0.3519	Accepted
IC49	(0.0705)	0.9455	0.4551	Accepted
IC50	(0.3688)	0.8688	0.3422	Accepted
IC51	(0.0220)	0.8970	0.4430	Accepted
Threshold (γ)			0.3149	

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923 Appendix 3. Round - 2 FDM results

	<i>l</i>	<i>u</i>	D_b	Decision
IC1	(0.0590)	0.9340	0.4523	Accepted
IC2	(0.0433)	0.9183	0.4483	Accepted
IC4	(0.0036)	0.8786	0.4384	Accepted
IC5	(0.0159)	0.8909	0.4415	Accepted
IC6	(0.0118)	0.8868	0.4404	Accepted
IC7	0.0157	0.8593	0.4336	Accepted
IC8	0.0157	0.8593	0.4336	Accepted
IC9	(0.0118)	0.8868	0.4404	Accepted
IC10	(0.0590)	0.9340	0.4523	Accepted
IC11	0.0212	0.8538	0.4322	Accepted
IC14	(0.0076)	0.8826	0.4394	Accepted
IC21	0.0157	0.8593	0.4336	Accepted
IC22	0.0549	0.8201	0.4238	Accepted
IC23	0.0212	0.8538	0.4322	Accepted
IC24	0.0287	0.8463	0.4303	Accepted
IC25	(0.0325)	0.9075	0.4456	Accepted
IC27	(0.0036)	0.8786	0.4384	Accepted
IC28	(0.3500)	0.8500	0.3375	Unaccepted
IC30	(0.2622)	0.7622	0.3155	Unaccepted
IC32	(0.3337)	0.8337	0.3334	Unaccepted
IC33	(0.0076)	0.8826	0.4394	Accepted
IC37	(0.4032)	0.9032	0.3508	Unaccepted
IC38	(0.3688)	0.8688	0.3422	Unaccepted
IC40	(0.3500)	0.8500	0.3375	Unaccepted
IC47	(0.0220)	0.8970	0.4430	Accepted
IC48	(0.0590)	0.9340	0.4523	Accepted
IC49	(0.0705)	0.9455	0.4551	Accepted
IC50	(0.0178)	0.8928	0.4419	Accepted
IC51	(0.0220)	0.8970	0.4430	Accepted
Threshold (γ)			0.4189	

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925 Appendix 4. Aspect's directional matrix and defuzzied from Respondent 1

	SZ_{A1l}^1	SZ_{A1m}^1	SZ_{A1u}^1	SZ_{A2l}^1	SZ_{A2m}^1	SZ_{A2u}^1	SZ_{A3l}^1	SZ_{A3m}^1	SZ_{A3u}^1	SZ_{A4l}^1	SZ_{A4m}^1	SZ_{A4u}^1	SZ_{A5l}^1	SZ_{A5m}^1	SZ_{A5u}^1
A1	[1.000	0.714	0.429]	[0.000	0.000	0.000]	[0.286	0.000	0.286]	[0.000	0.000	0.000]	[0.400	0.400	0.200]
A2	[0.286	0.286	0.286]	[1.000	0.714	0.429]	[0.286	0.000	0.286]	[0.286	0.286	0.286]	[0.400	0.400	0.200]
A3	[0.000	0.000	0.000]	[0.000	0.000	0.000]	[1.000	0.000	0.429]	[0.286	0.286	0.286]	[0.400	0.400	0.200]
A4	[0.000	0.000	0.000]	[0.286	0.286	0.286]	[0.000	0.000	0.000]	[1.000	0.714	0.429]	[0.000	0.000	0.000]
A5	[0.286	0.286	0.286]	[0.571	0.571	0.429]	[0.286	0.000	0.286]	[0.286	0.286	0.286]	[1.000	0.600	0.200]
	S_{ltA1}^1	S_{rtA1}^1	S_{ltA2}^1	S_{rtA2}^1	S_{ltA3}^1	S_{rtA3}^1	S_{ltA4}^1	S_{rtA4}^1	S_{ltA5}^1	S_{rtA5}^1					
A1	1.000	0.600	0.000	0.000	0.000	0.222	0.000	0.000	0.400	0.250					
A2	0.286	0.286	1.000	0.600	0.000	0.222	0.286	0.286	0.400	0.250					
A3	0.000	0.000	0.000	0.000	0.000	0.300	0.286	0.286	0.400	0.250					
A4	0.000	0.000	0.286	0.286	0.000	0.000	1.000	0.600	0.000	0.000					
A5	0.286	0.286	0.571	0.500	0.000	0.222	0.286	0.286	1.000	0.333					
	S_{A1}^1	S_{A2}^1	S_{A3}^1	S_{A4}^1	S_{A5}^1										
A1	0.600	0.000	0.040	0.000	0.356										
A2	0.286	0.600	0.040	0.286	0.356										
A3	0.000	0.000	0.069	0.286	0.356										
A4	0.000	0.286	0.000	0.600	0.000										
A5	0.286	0.533	0.040	0.286	0.333										

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	C1			C2			C3			C4			C5			C6			C7			C8			...	C23			
	(x	y	z)	(x	y																								
C1	1.0	1.0	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.7	0.9	1.0	0.7	0.9	1.0	...	0.0	0.1	0.3	
C2	0.7	0.9	1.0	1.0	1.0	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	...	0.0	0.1	0.3	
C3	0.7	0.9	1.0	0.5	0.7	0.9	1.0	1.0	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.5	0.7	0.9	0.7	0.9	1.0	...	0.1	0.3	0.5	
C4	0.7	0.9	1.0	0.5	0.7	0.9	0.3	0.5	0.7	1.0	1.0	1.0	0.5	0.7	0.9	0.3	0.5	0.7	0.7	0.9	1.0	0.5	0.7	0.9	...	0.1	0.3	0.5	
C5	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	1.0	1.0	1.0	0.3	0.5	0.7	0.5	0.7	0.9	0.3	0.5	0.7	...	0.0	0.1	0.3	
C6	0.7	0.9	1.0	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	0.5	0.7	0.9	1.0	1.0	1.0	0.3	0.5	0.7	0.3	0.5	0.7	...	0.0	0.1	0.3	
C7	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	1.0	1.0	1.0	0.5	0.7	0.9	...	0.3	0.5	0.7	
C8	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.7	0.9	1.0	1.0	1.0	1.0	...	0.3	0.5	0.7	
C9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	...	0.1	0.3	0.5	
C10	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	...	0.3	0.5	0.7	
C11	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.7	0.9	1.0	0.7	0.9	1.0	...	0.1	0.3	0.5	
C12	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.1	0.3	0.5	0.5	0.7	0.9	0.3	0.5	0.7	...	0.1	0.3	0.5	
C13	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	0.7	0.9	1.0	0.5	0.7	0.9	...	0.5	0.7	0.9	
C14	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	0.1	0.3	0.5	0.1	0.3	0.5	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	...	0.0	0.1	0.3	
C15	0.5	0.7	0.9	0.3	0.5	0.7	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	...	0.1	0.3	0.5	
C16	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.7	0.9	1.0	0.7	0.9	1.0	...	0.0	0.1	0.3	
C17	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	0.3	0.5	0.7	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	...	0.0	0.1	0.3	
C18	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.0	0.1	0.3	0.0	0.1	0.3	...	0.0	0.1	0.3	
C19	0.3	0.5	0.7	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.5	0.7	0.9	0.5	0.7	0.9	0.3	0.5	0.7	0.3	0.5	0.7	...	0.1	0.3	0.5	
C20	0.7	0.9	1.0	0.5	0.7	0.9	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.7	0.9	1.0	0.7	0.9	1.0	...	0.3	0.5	0.7	
C21	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.7	0.9	1.0	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	0.5	0.7	0.9	...	0.0	0.1	0.3	
C22	0.7	0.9	1.0	0.5	0.7	0.9	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.7	0.9	1.0	0.5	0.7	0.9	...	0.1	0.3	0.5	
C23	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.1	0.3	0.5	0.0	0.1	0.3	...	1.0	1.0	1.0	

929 Appendix 6. Crisp Value (θ) of Respondent 1

	C1	C2	C3	C4	C5	C6	C7	C8	C9	C10	C11	C12	C13	C14	C15	C16	C17	C18	C19	C20	C21	C22	C23
C1	0.71	0.64	0.44	0.64	0.64	0.44	0.76	0.76	0.38	0.58	0.76	0.58	0.44	0.00	0.64	0.19	0.58	0.00	0.58	0.76	0.76	0.76	0.00
C2	0.64	0.71	0.44	0.44	0.44	0.44	0.58	0.58	0.38	0.58	0.76	0.58	0.22	0.19	0.22	0.38	0.38	0.00	0.58	0.76	0.76	0.76	0.00
C3	0.64	0.44	0.71	0.44	0.44	0.22	0.58	0.76	0.38	0.38	0.58	0.58	0.22	0.38	0.44	0.38	0.38	0.00	0.58	0.58	0.58	0.58	0.19
C4	0.64	0.44	0.22	0.71	0.44	0.22	0.76	0.58	0.38	0.58	0.76	0.58	0.22	0.19	0.22	0.38	0.38	0.00	0.58	0.58	0.38	0.58	0.19
C5	0.44	0.44	0.44	0.44	0.71	0.22	0.58	0.38	0.19	0.38	0.38	0.38	0.22	0.38	0.22	0.58	0.38	0.00	0.38	0.38	0.38	0.38	0.00
C6	0.64	0.44	0.22	0.22	0.44	0.71	0.38	0.38	0.19	0.38	0.19	0.19	0.00	0.38	0.44	0.38	0.19	0.00	0.19	0.38	0.38	0.19	0.00
C7	0.64	0.64	0.44	0.64	0.44	0.44	0.88	0.58	0.38	0.58	0.58	0.58	0.44	0.38	0.00	0.58	0.38	0.00	0.38	0.38	0.58	0.58	0.38
C8	0.64	0.64	0.64	0.64	0.64	0.44	0.76	0.88	0.38	0.76	0.58	0.76	0.44	0.38	0.44	0.58	0.38	0.19	0.38	0.38	0.58	0.58	0.38
C9	0.44	0.44	0.44	0.44	0.22	0.22	0.38	0.38	0.88	0.38	0.38	0.38	0.22	0.19	0.22	0.19	0.19	0.00	0.19	0.19	0.38	0.38	0.19
C10	0.64	0.64	0.64	0.44	0.44	0.44	0.58	0.58	0.38	0.88	0.58	0.38	0.44	0.38	0.00	0.38	0.38	0.38	0.38	0.38	0.58	0.58	0.38
C11	0.64	0.64	0.44	0.44	0.44	0.22	0.76	0.76	0.38	0.58	0.88	0.58	0.22	0.00	0.22	0.38	0.38	0.00	0.38	0.58	0.76	0.76	0.19
C12	0.44	0.44	0.22	0.22	0.22	0.00	0.58	0.38	0.38	0.38	0.38	0.88	0.22	0.00	0.22	0.19	0.19	0.00	0.19	0.38	0.58	0.58	0.19
C13	0.64	0.44	0.44	0.44	0.22	0.22	0.76	0.58	0.38	0.38	0.58	0.58	0.71	0.58	0.44	0.38	0.38	0.00	0.38	0.58	0.76	0.76	0.58
C14	0.44	0.22	0.22	0.00	0.00	0.44	0.38	0.38	0.19	0.38	0.19	0.38	0.22	0.88	0.22	0.38	0.19	0.00	0.19	0.19	0.38	0.38	0.00
C15	0.44	0.22	0.00	0.00	0.00	0.22	0.38	0.38	0.38	0.38	0.38	0.38	0.22	0.38	0.22	0.58	0.19	0.00	0.19	0.38	0.38	0.58	0.19
C16	0.22	0.22	0.22	0.22	0.22	0.22	0.76	0.76	0.38	0.38	0.58	0.38	0.44	0.38	0.22	0.88	0.38	0.00	0.19	0.38	0.38	0.38	0.00
C17	0.44	0.44	0.22	0.22	0.22	0.44	0.38	0.38	0.19	0.58	0.58	0.38	0.22	0.38	0.22	0.38	0.88	0.00	0.19	0.38	0.38	0.19	0.00
C18	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.44	0.00	0.00	0.88	0.00	0.00	0.00	0.00	0.00
C19	0.22	0.44	0.44	0.22	0.44	0.44	0.38	0.38	0.19	0.58	0.38	0.38	0.44	0.38	0.00	0.38	0.38	0.00	0.88	0.38	0.58	0.38	0.19
C20	0.64	0.44	0.64	0.64	0.44	0.44	0.76	0.76	0.38	0.58	0.38	0.58	0.44	0.19	0.44	0.58	0.38	0.19	0.38	0.88	0.58	0.58	0.38
C21	0.64	0.44	0.44	0.64	0.44	0.44	0.58	0.58	0.19	0.58	0.38	0.38	0.44	0.38	0.22	0.58	0.38	0.19	0.38	0.58	0.88	0.38	0.00
C22	0.64	0.44	0.64	0.64	0.64	0.64	0.76	0.58	0.38	0.76	0.58	0.58	0.64	0.58	0.22	0.58	0.38	0.00	0.58	0.76	0.76	0.88	0.19
C23	0.00	0.00	0.00	0.00	0.00	0.00	0.19	0.00	0.00	0.00	0.00	0.19	0.22	0.00	0.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.88

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