

# The evolution of student identity: A case of caveat emptor

Martin, L. , Spolander, G.C. , Ali, I. and Maas, B.

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6 **The Evolution of Student Identity: A case of caveat emptor**  
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8  
9 **Abstract**  
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11 Engaging students has been seen as the key to promoting their achievement in higher  
12 education institutions. However, there is an important stage prior to this; the development of  
13 a positive student identity which influences students' motivation to engage. As the student  
14 body has evolved from full-time, on campus students entering university straight from school  
15 and has embraced adult, part-time and on line learners who also have employment, the  
16 transition to a student identity has become less transparent. To encourage part-time students  
17 undertaking an undergraduate degree in Social and Health Care Management to engage with  
18 each other the course team piloted peer assessment within the programme for a year. This  
19 paper informs the debate by providing insight into the students' approach to learning and  
20 attainment. It is argued that the culture of compliance and a technocratic approach to task  
21 completion increasingly required within the social care and learning sector is antithetical to  
22 deep learning. For students to make the transition they need to commit to a student identity in  
23 which participation in reflection and critical debate are valued. The challenge is for  
24 universities to enable its occurrence by addressing the barriers and stimulating a positive  
25 identity for non-traditional students.  
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46 Key words: student identity; part-time learners; on line learners; social care  
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52 **Introduction**  
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55 In Higher Education student engagement is often seen as a reliable proxy for learning,  
56 (Coates 2007) resulting in improved grades (Tross et al 2000). It contributes to general ability  
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3 development and critical thinking (Gellin 2003), student satisfaction (Kuh et al 2007) and  
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5 cognitive development (Pascarella and Terenzini 2005). The argument has been that if  
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7 students engage with each other they will achieve more. While recognising this positive  
8  
9 correlation, this paper argues that the road to achievement is more complex and a vital aspect  
10  
11 of the journey is the formulation of a student identity. When students conformed to the  
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13 tradition of being full time, on campus and entering directly from school or Further Education  
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15 College the adoption of a student identity could be assumed as a natural part of the transition  
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17 to university. But for many students this may no longer be the scenario. The formation of a  
18  
19 student identity may not be automatic for the growing number of hybrid students who are  
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21 studying on line, or part time, or returning to study, or juggling an occupation and study.  
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29 This paper highlights the importance of student identity in the relationship between  
30  
31 engagement and achievement and considers the barriers the hybrid learner experiences in the  
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33 transition to “studenthood”. This debate emanates from a pilot study to introduce peer  
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35 assessment into an undergraduate programme as a means of improving engagement and  
36  
37 thereby student achievement. All of the students involved were adult learners, studying part  
38  
39 time and on line and working in the field of social care. At the point of entry to higher  
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41 education they already had identities based on their life experiences and work which may  
42  
43 make them less malleable than students entering straight from school. There are disparate  
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45 bodies of knowledge relating to engagement and achievement, traditional student identity  
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47 formation, adult student identity, on line student identity and occupational identity but these  
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49 issues have not previously been brought together. This paper straddles the chasm between  
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51 them by applying the conclusions from the pilot study in order to increase understanding of  
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53 the link between student identity, engagement and achievement.  
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## Engagement and Achievement

Two accepted pre-requisites to achievement in humanities subjects are that students are able to undertake deep learning as opposed to surface learning (Biggs 1987; Marton and Saljo 1976) and that they are able to complete a satisfactory assignment; that is they are proficient at both process and task. The skills involved in writing a successful assignment include selection, integration, organisation, evaluation and creativity (Henderson 1980) and it is argued that these skills cannot be taught but need to be developed through active learning which assists cognitive growth (Schweitzer et al 2003). In order for deep learning to take place students need to reflect and examine the relationship between different concepts and issues so as to understand them (Marton and Saljo 1976; Smith and Colby 2007). For this process to take place students need to be engaged behaviourally, emotionally and cognitively (Fredericks et al 2004) and it is the responsibility of the lecturer to encourage a learning environment which engenders this engagement through learning communities and support. When this is done successfully students will achieve; or so it is argued.

The formula is simple; activity plus engagement equals skills development and deep learning. It was a belief in this formula that underpinned the development of an on line undergraduate degree programme in social and health care management. The teaching team was experienced and understood the formula and so designed a programme with synchronous and asynchronous lectures, activities and discussion forums supplemented by tutorials and ongoing support. Within two years the teaching team had major concerns about the students' achievements and could pinpoint their lack of engagement as a viable explanation.

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6 Engagement refusal is well researched and highlighted as one of the most common problems  
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8 for participants in on line study (Coombes and Anderson 2006). Becoming a learner is a  
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10 transitional process for all students requiring them to leave the comfort and safety of what  
11  
12 they know in order to enter an environment which emphasises that they do not yet know  
13  
14 enough. For on line students the transition can be even more difficult than for on campus  
15  
16 students. Hoskins and van Hooff (2005) note that passive participation on line, such as  
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18 observing the activity within discussion forums, may have a detrimental effect on cognitive  
19  
20 growth as students may not process the arguments. So the student's sense of anxiety, isolation  
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22 and exclusion increases. A solution for the student encountering this painful transition is to  
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24 remain in their safety zone and not engage as an active student.  
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### 32 **Developing Engagement: The Student Experience**

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35 Still believing the formula to be true, the course team determined to take action which would  
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37 ensure that students engaged, however reluctantly, by introducing summative peer  
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39 assessment. Thirteen students and four staff were involved in a pilot for this which lasted for  
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41 an academic year. Seven of the students and all of the staff responded to an evaluative  
42  
43 questionnaire to reflect on the contribution of peer assessment to the learning and  
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45 achievement of the students involved. The limited scale of the pilot prevents firm deductions  
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47 from the data but the individual experiences are valid and provided indications that the  
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49 formula may be incomplete and need further development.  
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3 The experience indicated that students who are reluctant to engage voluntarily in a supportive  
4 environment are equally reluctant to engage when required to; supporting Lewin's argument  
5 that to bring about change we need to address the forces of resistance rather than simply  
6 strengthening the driving forces (Lewin 1951). Results suggested that while there were  
7 positives in reading other students' work the students had approached peer assessment  
8 functionally rather than as an academic learning activity offering the opportunity to learn.  
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12 The approaches that generated most discussion within the staff group and underpin the ideas  
13 generated for discussion through this paper were the students whose reluctance to participate  
14 was related to their perception of themselves in relation to being a student. One student  
15 initially refused to participate in the pilot even though it was a requirement to pass the  
16 module because "it is not my job", while others who were more compliant saw it as an  
17 increase in an already heavy workload as part-time students juggling study with other  
18 commitments and expressed relief that on one occasion the peer evaluation had to be  
19 cancelled. For most students it was therefore akin to a management type task which needed to  
20 be completed; they approached it from their occupational role rather without appreciating the  
21 academic merits of comparing their academic development with that of others.  
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43 The hypothesis arising from this experience is that student engagement cannot be generated  
44 solely by the provision of learning activities but requires the learner to adopt a student  
45 identity which will motivate and initiate engagement when opportunities are presented.  
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### 53 **Developing a Student Identity**

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3 There is a danger that both educationalists and students can see engagement within a narrow  
4 functional focus rather than recognising the importance of student identity in influencing the  
5 nature of engagement which in turn affects academic achievement.  
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10 Identity is fluid, multi-dimensional and some aspects are selected or temporary. It is argued  
11 that the pace of social change has raised the importance of identity (Howard 2000) as we  
12 increasingly need to locate ourselves. Frable (1997) encourages an approach which perceives  
13 people in entirety rather than as fragmented beings, but in reality compartmentalisation takes  
14 place partly through the filtering process of the perceiver but also through the choices made  
15 by the perceived as to which identities they choose to reveal (Sampson 1999; Tajfel and  
16 Turner 1986). So learners embarking on higher education have some degree of choice as to  
17 whether they adopt a student identity.  
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32 Social cognition theorists argue that identity is made up of a series of labels devised as a  
33 means of categorization; a short-hand communication which has a shared meaning. However,  
34 these labels are not value-free and will be perceived as more or less desirable by different  
35 individuals within their own context. Symbolic interactionists state that meaning emerges as a  
36 result of interaction. In relation to student identity, at a group level this will be moulded by  
37 public response and popular discourse and at an individual level through conversation and  
38 dialogue. Kaufman and Feldman's (2004) research into the experience of transition from pre-  
39 college to college recognised the influence of location on the development of student identity.  
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53 Whilst marketization has led to the prioritization of engagement for full-time students there is  
54 an associated risk of non-traditional students receiving less attention in this area. Universities  
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3 are experienced in applying both of the afore-mentioned theoretical approaches to help  
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5 students to form a positive student identity. The campus base is utilised to its maximum to  
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7 ensure that full-time students socialise, learn, shop and play there. Student accommodation is  
8  
9 designed to provide opportunities for new entrants to establish new friendships; in the early  
10  
11 weeks of transition enjoyment is emphasised and support services are on hand to try to catch  
12  
13 those who err from the path towards successful transition. Students are encouraged to develop  
14  
15 routines and rituals which will enhance their sense of belonging (Goffman 1969). Being a  
16  
17 'student' is promoted as a positive status, accessible yet privileged; a route to future success  
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19 and independence, but this persona is less available to non-traditional students.  
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27 There is an acceptance that making the transition to becoming a student is difficult and even  
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29 with all of the opportunities provided to ease the process, some do not succeed. The attrition  
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31 rate in the first term is known to be at its highest, and Combes and Anderson (2006) suggest  
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33 that in the early stages of their academic career students feel a greater affinity with face-to-  
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35 face experiences as a means of developing their identity. The challenges for on line students  
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37 to establish who they are remain even more significant than for the on campus student.  
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40 Although with time and commitment students can forge a way forward for themselves, even  
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42 students who have previous experience of on line activity will go through a familiarisation  
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44 process which involves dealing with uncertainty and discomfort (Combes and Anderson  
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46 2006).  
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53 On line students do not have the 'buzz' of the university campus to stimulate their  
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55 commitment to learn and unless they overcome the hurdles to begin to engage with other  
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57 students they do not have the discussions to enable them to form a positive student identity.  
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3 Additionally the process of de-individuation which can occur through asynchronous learning  
4 threatens their identity development (Sherblom 2010; Wang et al 2009). The premise  
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6 underpinning this process is that if a learner is in a barren environment bereft of the visual  
7 signals which enhance understanding of dialogue and is isolated from social interaction s/he  
8 will assume a cloak of anonymity. This may not be worn purposefully but the learner has no  
9 opportunity to define her or his individual identity. As this process takes place the learner will  
10 assume the identity of the group, but without a detailed knowledge of the group this will be  
11 stereotypical. The learner thereby engages less with critical self reflection and more with  
12 assumption based on biased interpretation. Ho and McLeod (2005) suggest the individual can  
13 carve an individual identity but as asynchronistic interaction can be edited before it is shared  
14 this is to some extent manufactured.  
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31 The reason that students participating in this particular undergraduate programme chose to  
32 study on line is that they are also working and are therefore adult or mature learners. While  
33 adult learners can form a very positive identity on campus, this is influenced by their  
34 perception of younger students (Kasworm 2005). Her research demonstrated that adult  
35 students set high standards of student behaviour for themselves and assessed their success in  
36 comparison to traditional students who provided the benchmark. Their views of younger  
37 students were positive but they regarded themselves as having made a greater commitment by  
38 returning to study and taking more risks by exposing themselves to a learning environment  
39 with younger learners. Their drive to be seen to work hard and achieve was therefore high.  
40 Their identity developed through meaningful interaction with the younger students and an  
41 appreciation of the differences between their own experience and that of the younger  
42 students. As noted by Kasworm (2005:16):  
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3 “...these adult students experienced changing student identities influenced by both the  
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5 complex set of actors and structures of the classroom and college as well as their own self-  
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7 constructions of college student behaviours and beliefs and the ongoing dynamics of adult  
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9 role experiences”.

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15 This is not the experience of adult on line learners. They do not have the visual clues about  
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17 their fellow students that might begin to help them to locate themselves within the student  
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19 body. It is only if they are able to overcome the barrier to engagement that they will begin to  
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21 develop more than an assumed stereotypical view of their peers. The student group is  
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23 unlikely to be traditional in age and it is more likely that adult learners will find themselves  
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25 alongside other adult learners who are also teetering on the edge, trying to decide whether to  
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27 dip a toe into studenthood or step back into their other identities.  
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35 The observations from the pilot peer assessment project are that students are reluctant to take  
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37 that step forward or feel unable to. They cannot access the positive view of student life that  
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39 the on campus student sees; any view they have formed of being a student is based on an  
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41 assumed view and does not offer the same benefits as it does for the traditional student.  
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44 Those moving to university from school stand to gain a positive and attractive status shared  
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46 with their peers while the adult learner in employment already has a valuable role identity  
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48 which becoming a student may not successfully compete against and which isolates them  
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50 from their peers.  
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3 For most people working in the health and social care sector their role identity is important.  
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5 People hope to make a difference to the lives of others and take pride in their work. While the  
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7 dedication and commitment of those working in this sector continues the role has changed.  
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9 The advent of New Public Management (NPM) is gradually but significantly affecting the  
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11 role identity of people working in the public sector (van Bockel 2006; Horton 2006; Wilson  
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13 et al 2008). Traditionally those working in the public sector have perceived themselves as  
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15 public servants with an identity that incorporates “honesty, integrity, probity,  
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17 dispassionateness, freedom from corruption and above all service to the public interest”  
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19 (Horton 2006: 536). But the foundations of this have been destabilized. Research suggests  
20  
21 that in the same way that market forces and competition have led to a diversity of service  
22  
23 providers, so there is also a diversity of identity formation. However, it must be remembered  
24  
25 that while choice is viewed as a positive in this new regime, inconsistency is not. So the  
26  
27 emerging identities of public sector organisations are at one and the same time influenced by  
28  
29 competition, entrepreneurial spirit, a drive for results with increased regulation and  
30  
31 expectation of compliance (Horton 2006; Osborne and Gaebler 1992; Wilson et al 2008).  
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33 Performance driven practice has led to some decision-making based on questionable ethics  
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35 (van Bockel 2006; Dalrymple 2004) and an ideological shift away from the public interest in  
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37 favour of self-interest.  
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Increase in regulation brings with it a decrease in autonomy so while organisations may appear to be more individualistic, those delivering the service to the public are not. Child protection services have seen qualified and experienced social workers absorbed into a culture of compliance with an emphasis on ensuring the management of service users’ behaviour as opposed to capacity building (Harris 2011), a view which echoes Munro’s concerns that children’s services have:

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3 “...evolved too far into a top-down, compliance-driven organisation. This stifled creativity  
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5 and distorted priorities, with more attention given to the completion of bureaucratic tasks to  
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7 specified timescales as the measure of success, than the appraisal of the quality of help  
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9 received by children and their families” (Munro 2010: 17).  
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16 Braithwaite (2002) argued for the use of responsive regulation which challenges the  
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18 assumption on which regulations are based but as he acknowledges the result would be to  
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20 increase inconsistency, the polar opposite of the intent of regulation.  
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26 With this level of compliance emphasised within the qualified social work population, how  
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28 much greater must it be within the unqualified workforce, from which the undergraduate  
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30 social and health care management degree recruits its students?  
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37 Few non-professionally qualified staff in frontline residential and care services have a  
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39 recognised social care qualification. They are frequently in low paid positions (Low Pay  
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41 Commission 2011) working in environments where there is little supervision and where  
42  
43 staffing levels are stretched (Mansell 2011). To manage quality and promote consistency  
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45 there are regulatory bodies such as the Commission for Social Care Inspection (CSCI) and  
46  
47 the Health Professions Council, soon to be renamed the Health and Care Professions Council,  
48  
49 in addition to advisory bodies such as the Care Quality Commission (CQC) which reinforce a  
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51 culture of compliance. Increasingly templates and pro-formas are utilised to direct  
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53 assessments discouraging independent thinking or behaviour by the individual worker. It is  
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3 this technocratic approach which moulds the worker's role identity prior to their university  
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5 experience.  
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11 It is little wonder that emerging from this environment to a culture of academic learning,  
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13 these students question whether it is their job to mark the work of other students and question  
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15 the time spent on completing the task rather than embracing the learning potential.  
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18 Increasingly achievement is inextricably linked to task completion, standardization,  
19  
20 compliance and consistency rather than processes of creativity, reflexivity or individual  
21  
22 determination which might be expected to assist achievement in a learning environment.  
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25 Indeed a managerialist approach may lead workers to perceive learning as a hindrance to  
26  
27 organisational achievement (time away from the job) and only of personal benefit. A key  
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29 reason for adults to return to study is to better their career prospects, so their role identity  
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31 remains extremely important to them.  
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38 Identity is fluid and as individuals we not only have a range of separate identities contributing  
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40 to a whole, but we move between them with relative ease. However, this movement is not  
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42 always a considered choice but may be a response to stimuli. Research by Yopyk and  
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44 Prentice (2005) into the identities of student-athletes in American universities demonstrated  
45  
46 how priming the students with either their athlete identity or their student identity before  
47  
48 completing a particular task affected the outcome. When primed with their athlete identity  
49  
50 they performed less well on a maths test than their peers who were primed with their student  
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52 identity. Students who were not primed were able to adopt the appropriate identity  
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54 determined by the task; (this builds on earlier research by Shih et al (1999) into the  
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56 performance of Asian American women when primed with either their ethnic or gender  
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3 identity). So, when the playing field is even, students are able to make beneficial choices.  
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5 However for part-time online learners the playing field appears not to be even as they attempt  
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7 to switch between a dominant role identity and a poorly formed student identity.  
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### 10 11 12 13 **The Way Forward** 14

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16 This paper seeks to encourage debate rather than provide ready-made solutions as there is a  
17  
18 need to consider the impact of the marketization of education on different constituents and  
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20 whether increased emphasis on efficiency challenges equality of opportunity and prioritizes  
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22 certain values over others. In seeking to understand academic efficiency maybe we need to  
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24 take a wider view.  
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32 In a commendable attempt to recognise the experience that part-time learners bring with them  
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34 from their work experience and to further enhance the quality of the work they continue to do  
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36 in their occupation, increasingly higher education programmes prioritise the links between  
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38 theory and practice. In the course in question all assignments provided the students with an  
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40 opportunity to write about their work practice. This link is important and is intended to ensure  
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42 that universities do not produce students who are good critical thinkers but cannot relate their  
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44 understandings to practice. But for online learners in particular, maybe the balance needs to  
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46 be addressed. If the students are being continually primed with a work based role identity  
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48 which emphasises compliance and task completion they will struggle to adopt a positive  
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50 student identity essential for critical thinking.  
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3 The indications are that the formula for student achievement needs to be expanded; there is a  
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5 prior stage necessary for successful engagement which is the formation of a positive student  
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7 identity. The development of student identity will engender activity and engagement which  
8  
9 will result in deep learning and skills development leading to student achievement. The  
10  
11 challenge is how to enable this shift for adult part-time on line learners who arrive at  
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13 university with a range of identities which are a stronger influence than the pull of becoming  
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15 a student.  
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22 At a practical level a first step is to develop a first term or semester curriculum which  
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24 emphasises the new learner's transition to becoming a student. Induction programmes often  
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26 include a focus on returning to study and developing academic skills but this is not the same  
27  
28 as becoming a student. Attention needs to be paid to the value of being a student; the  
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30 expected behaviour and anticipated experience of those making the transition; the importance  
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32 of the process of learning and the benefits that await those who make the transition.  
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39 Those developing the programme content need to weigh very carefully the balance between  
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41 building on the practice experience of students while moving them into a more creative,  
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43 innovative and academic environment, priming them with their student identity rather than  
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45 their occupational identity.  
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52 Finally, universities need to explore ways of reaching out to on line students. This mode of  
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54 study offers an accessible option for people in employment to enter the world of higher  
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56 education providing maximum student flexibility (Hoskins and Hooff 2005; Sherman, 1998;  
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3 Ward and Newlands 1998) but universities need to ensure that on line students experience the  
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5 wide range of services, supports and experiences on offer to the traditional student. This  
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7 requires some different thinking, bureaucracy-busting and innovative working, but who better  
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9 to rise to the challenge than those responsible for developing the talent of our future.  
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